



# **THE STATE OF FLORIDA**

## **OFFICE OF INSURANCE REGULATION MARKET INVESTIGATIONS**

**TARGET MARKET CONDUCT FINAL EXAMINATION REPORT**

**OF**

**OLD AMERICAN INSURANCE COMPANY**

**AS OF**

**DECEMBER 27, 2007**

**NAIC COMPANY CODE: 67199**

**NAIC GROUP CODE: 0588**

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## **PURPOSE AND SCOPE OF EXAMINATION**

Under authorization of the Financial Services Commission, Office of Insurance Regulation (Office), Market Investigations, pursuant to Section 624.3161, Florida Statutes, a target market conduct examination of Old American Insurance Company (Company) was performed by Examination Resources, LLC., the contract examiner for the Office. The scope of this examination was July 1, 2006, through September 30, 2007. The examination began December 27, 2007 and ended on December 27, 2007.

The purpose of this examination was to verify the Company's compliance with the Freedom to Travel Act; Section 626.9541(1)(dd), Florida Statutes and Rule 690-125.003, Florida Administrative Code. The examination included the following procedures:

- Review of the Company's procedures regarding declining, limiting, or canceling policies based on the applicant's or insured's past or future lawful travel plans outside the United States.
- Review a sample of applications, based on NAIC guidelines, denied or issued in a manner different than applied for during the exam period to verify the Company is complying with the Freedom to Travel Act; Section 626.9541(1)(dd), Florida Statutes and Rule 690-125.003, Florida Administrative Code.

This Final Report is based upon information from the examiner's draft report, additional research conducted by the Office, and additional information provided by the Company. Procedures and conduct of the examination were in accordance with the Market Regulation Handbook produced by the National Association of Insurance Commissioners.

## **COMPANY OPERATIONS**

Old American Insurance Company is a foreign insurer licensed to conduct business in the State of Florida. The Company provides life insurance coverage in the State of Florida.

Total Direct Premiums Written in Florida for life insurance was as follows:

Year	Total Written Life Premium In Florida (Per Schedule T of the Financial Statement)
2006	\$ 1,716,243
2007*	\$ 1,214,512

\*As of September 31, 2007

## **FOREIGN TRAVEL PROCEDURES REVIEW**

### **Company Procedures Review**

The Company does not ask foreign travel questions during the underwriting process of life applications.

## Policy Review

There were 469 life applications received during the examination period, of which fourteen (14) applications were issued in a manner different than applied for, denied, refused by applicant, or canceled.

All fourteen (14) applications issued in a manner different than applied for, denied, refused by applicant, or canceled were reviewed to determine that the Company was in compliance with the Freedom to Travel Act; Section 626.9541(1)(dd), Florida Statutes and Rule 69O-125.003, Florida Administrative Code.

The examiner determined that none of the applications reviewed were declined, refused to continue, or limited based on the applicant's past or future lawful travel plans.

## **REPORT SUMMARIZATION**

A review was made of the Company's travel policy with respect to the application process for life insurance, in addition to fourteen (14) application files. No errors were found. The following represents general findings, specific details are found in each section of the report.

### **Application Files Reviewed**

- Applications – fourteen (14) files

### **Findings**

- Application Review – No errors were found.

## **EXAMINATION FINAL REPORT**

The Office hereby issues this report as the Final Report, which is based upon information from the examiner's draft report, additional research conducted by the Office, and additional information provided by the Company.