

**FLORIDA DEPARTMENT
OF
FINANCIAL SERVICES**

**OFFICE OF INSURANCE REGULATION
BUREAU OF MARKET INVESTIGATIONS**

TARGET MARKET CONDUCT EXAMINATION REPORT

OF

HARTFORD FIRE INSURANCE COMPANY

AS OF

APRIL 30, 2004

NAIC COMPANY CODE: 19682

NAIC GROUP: 0091

EXAMINER: NORMAN REITMAN COMPANY, INC.

FILED DATE: 6/25/04



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PURPOSE AND SCOPE OF EXAMINATION

Under authorization of the Florida Department of Financial Services, Office of Insurance Regulation, Bureau of Market Investigations, pursuant to Section 624.3161, Florida Statutes, a target market conduct examination of Hartford Fire Insurance Company was performed by Norman Reitman Company, Inc. The scope of this examination covered first reports of unit statistical reports issued to the National Council on Compensation Insurance, Inc. (NCCI) in 2003 for policies written between May 1, 2001 and April 30, 2002. The examination began April 26, 2004 and ended April 30, 2004.

The purpose of this examination was to verify the accuracy and timeliness of unit statistical reports reported by Workers' Compensation insurers to the NCCI.

In reviewing materials for this report, the examiners relied on records maintained by the Company. The files examined were selected systematically from data files provided by the Company using Microsoft Excel's "random sample" selection process. The examination report is a report by exception. As a result, files or material reviewed containing no improprieties by the Company have been omitted from the examination report. Procedures and conduct of the examination were in accordance with the Market Conduct Examiner's Handbook produced by the National Association of Insurance Commissioners.

REVIEW OF UNIT STATISTICAL REPORTS

WORKERS' COMPENSATION

The current examination encompassed a review of workers' compensation Unit Statistical Reports including class codes and claims.

REPORT REVIEW

The following data is based on the review of fifty (50) policy files.

A. PREMIUMS:

In premiums, we looked at one hundred and twenty-three (123) class codes.

The total written premiums for the policy sample were \$567,173.

B. CLAIMS:

In claims, we looked at forty-three (43) claims.

The total claims payments for the policy sample were \$422,787.

SAMPLE FINDINGS:

A. PREMIUMS:

One (1) inconsistency was noted.

One policy was reported late as the Company waited until the completion of the policy audit before submitting the report to the NCCI. The final audited premium was stated correctly on the unit statistical report.

B. CLAIMS:

No inconsistencies were noted.

CONCLUSIONS:

The review indicates that any inconsistencies noted were not substantive, and fell within generally accepted margins. Therefore, the Company is adhering to Florida Statutes.

EXAMINATION REPORT SUBMISSION

The courtesy and cooperation of the officers and employees of the Company during the examination are acknowledged.

The undersigned examiners conducted the examination and prepared the draft report.

Respectfully submitted,

NORMAN REITMAN COMPANY, INC.

BY: Ron Greenfield, Vice President
Deepak Sachdev, Examiner
Philip R. White, Examiner