

Summary of Small Employer Group Health CY2012 Annualized Premiums Earned

Section 627.6699(5)(1)4, Florida Statute reads, in part:

"No later than May 1 of each year, the office shall calculate each carrier's percentage of all small employer group health premiums for the previous calendar year and shall calculate the aggregate gross annual premiums for new, but not renewal, standard and basic health benefit plans for the previous calendar year."

Overal Market	\$ 4 55 4 HH / 95/I	Premiums Earned from All Plans In Force	Premiums Earned from New Basic Plans Issued	Premiums Earned from New Standard Plans Issued
Rank		Overall Market Share	Market Share of New Basic Plans	Market Share of New Standard Plans
1	BLUE CROSS & BLUE SHIELD OF FLORIDA, INC. NAICCoCode 98167	\$1,087,047,082	\$12,084	\$22,786
'		30.60%	6.50%	31.58%
2	UNITEDHEALTHCARE INSURANCE COMPANY NAICCoCode 79413	\$872,450,987	\$0	\$0
		24.56%	0.00%	0.00%
3	AETNA HEALTH INC. NAICCoCode 95088	\$459,752,234	\$0	\$0
		12.94%	0.00%	0.00%
1	AVMED, INC. NAICCoCode 95263	\$249,106,683	\$16,036	\$7,253
		7.01%	8.62%	10.05%
5	NEIGHBORHOOD HEALTH PARTNERSHIP, INC. NAICCoCode 95123	\$225,412,828	\$0	\$0
		6.34%	0.00%	0.00%
6	UNITEDHEALTHCARE OF FLORIDA, INC.	\$148,100,024	\$0	\$0
	NAICCoCode 95264	4.17%	0.00%	0.00%
7	HUMANA MEDICAL PLAN, INC. NAICCoCode 95270	\$128,832,385	\$33,941	\$6,250
		3.63%	18.25%	8.66%
8	COVENTRY HEALTH CARE OF FLORIDA, INC. NAICCoCode 95114	\$117,474,413	\$0	\$0
		3.31%	0.00%	0.00%
9	HEALTH OPTIONS, INC. NAICCoCode 95089	\$82,973,732	\$0	\$2,833
		2.34%	0.00%	3.93%
10	CAPITAL HEALTH PLAN, INC. NAICCoCode 95112	\$64,044,358	\$68,494	\$0
10		1.80%	36.82%	0.00%
11	HEALTH FIRST HEALTH PLANS, INC. NAICCoCode 95019	\$42,459,745	\$1,930	\$0
		1.20%	1.04%	0.00%
12	AETNA LIFE INSURANCE COMPANY NAICCoCode 60054	\$25,589,381	\$51,174	\$26,255
1 4		0.72%	27.51%	36.39%
12	FLORIDA HEALTH CARE PLAN, INC. NAICCoCode 13567	\$24,202,657	\$2,360	\$6,765
ıJ		0.68%	1.27%	9.38%

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Overal Marke Rank	\$ 4 55 4 OO 2 954	Premiums Earned from All Plans In Force	Premiums Earned from New Basic Plans Issued	Premiums Earned from New Standard Plans Issued
		Overall Market Share	Market Share of New Basic Plans	Market Share of New Standard Plans
14	HUMANA HEALTH INSURANCE COMPANY OF FLORIDA, INC. NAICCoCode 69671	\$12,803,825	\$0	\$0
		0.36%	0.00%	0.00%
15	COVENTRY HEALTH AND LIFE INSURANCE COMPANY NAICCoCode 81973	\$8,954,128	\$0	\$0
		0.25%	0.00%	0.00%
16	MEDICA HEALTH PLANS OF FLORIDA, INC. NAICCoCode 12756	\$3,318,881	\$0	\$0
		0.09%	0.00%	0.00%
17	JOHN ALDEN LIFE INSURANCE COMPANY NAICCoCode 65080	\$349,204	\$0	\$0
		0.01%	0.00%	0.00%
18	TIME INSURANCE COMPANY NAICCoCode 69477	\$130,407	\$0	\$0
		0.00%	0.00%	0.00%

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