

FILED

SEP 02 2014

OFFICE OF
INSURANCE REGULATION

Docketed by: 23



OFFICE OF INSURANCE REGULATION

KEVIN McCARTY
COMMISSIONER

IN THE MATTER OF:

CASE NO.: 159674-14-CO

OLYMPUS INSURANCE COMPANY

CONSENT ORDER

THIS CAUSE came on for consideration as a result of OLYMPUS INSURANCE COMPANY's (hereinafter "OLYMPUS") proposal to remove selected personal residential policies from CITIZENS PROPERTY INSURANCE CORPORATION (hereinafter "CITIZENS"), which was submitted to the OFFICE OF INSURANCE REGULATION (hereinafter "OFFICE") for its review on July 23, 2014. After a complete review of the entire record and upon consideration thereof, and otherwise being fully advised in the premises, the OFFICE hereby finds as follows:

1. The OFFICE has jurisdiction over the subject matter and of the parties herein.
2. CITIZENS has been established in accordance with the provisions of Section 627.351(6), Florida Statutes, as amended, to provide insurance for residential and commercial property qualified risks under circumstances specified in the statute.
3. The Florida Legislature has enacted Section 627.351(6)(q)3.a., Florida Statutes, to encourage and provide a means for the depopulation of CITIZENS. CITIZENS submitted and the OFFICE adopted by Order No. 125161-12 a plan of depopulation, the terms and conditions upon which this proposed Consent Order is predicated. OLYMPUS shall abide by the terms and conditions of the CITIZENS depopulation plan as a condition of issuance of this Consent Order.

4. OLYMPUS is a Florida domiciled property and casualty insurance company authorized to transact insurance in the State of Florida.

5. On or about July 23, 2014, OLYMPUS submitted a proposal to remove selected personal residential policies from CITIZENS. The proposal provides for an assumption to occur on or about November 18, 2014, of up to thirty thousand (30,000) multiple peril policies, consisting of twenty-three thousand three hundred seventy-nine (23,379) policies from the personal lines account and six thousand six hundred twenty-one (6,621) policies from the coastal account. OLYMPUS plans to assume the CITIZENS' policies over a period of time, subject to the approval by the OFFICE.

6. OLYMPUS understands that the selected policies to be removed from CITIZENS on or about November 18, 2014, or at a later date approved by the OFFICE and CITIZENS, will not be subject to any incentive or bonus plan pursuant to Section 627.3511, Florida Statutes, unless and until the OFFICE approves such a plan for use by CITIZENS provided such plan would be retroactive to policies subject to this Consent Order. If the OFFICE approves a bonus plan for use by other take-out companies or for other transactions during the 2014 policy year, the bonus may be paid to OLYMPUS in accordance with that plan and agreements between OLYMPUS and CITIZENS.

7. OLYMPUS shall enter into appropriate agreements with CITIZENS to provide the following:

a. OLYMPUS, at its own expense, shall give at least thirty (30) days advance notice to affected policyholders, which notice will inform policyholders of the need to contact OLYMPUS before the removal date if the policyholder desires to stay with CITIZENS.

b. OLYMPUS shall accumulate any objections and shall facilitate the return of any policyholder who desires to stay in CITIZENS if that policyholder expresses the desire to stay in CITIZENS within the thirty (30) day notice period prior to the removal of the policy, or within thirty (30) days after the date of the policy removal. Policyholders shall not be required to make additional payments, nor take any action other than to express the desire to remain with CITIZENS in writing or by electronic mail on or before thirty (30) days following the date of their policy removal.

c. All communications with agents and policyholders regarding any policies to be removed from CITIZENS must be done in accordance with instructions by CITIZENS and the OFFICE. OLYMPUS shall obtain prior approval from the OFFICE of any letters sent to policyholders regarding any policies to be removed from CITIZENS. OLYMPUS agrees that once opt out notices have been mailed to consumers; OLYMPUS cannot terminate the offer of coverage for any reason other than a consumer opt out. OLYMPUS agrees that subsequent non-renewals of policies assumed via this assumption will be in accordance with the Florida Insurance Code.

d. OLYMPUS shall at all times submit to CITIZENS any information required by the published revised 2014 Assumption Calendar. This information shall at all times be submitted timely, in accordance with the deadlines published by CITIZENS.

8. OLYMPUS acknowledges neither approval by CITIZENS, nor entry into this Consent Order by the OFFICE, constitutes a guarantee the above referenced policies will ultimately be available to OLYMPUS for removal from CITIZENS, as the availability of policies for removal may vary over time.

9. OLYMPUS shall limit its actual removal of policies from CITIZENS to the number and type of policies authorized by the OFFICE. The OFFICE will base its review on OLYMPUS's reinsurance program, catastrophe modeling, and financial statement projections, as well as the impact on policyholders. Such reinsurance program, catastrophe modeling, and financial statement profiles shall be based upon OLYMPUS's current in-force book of residential property policies, OLYMPUS's projected voluntary market writings, and the actual number of policies available in CITIZENS prior to the anticipated assumption date identified by OLYMPUS as satisfying its filed and approved underwriting guidelines.

10. OLYMPUS has submitted the proposed reinsurance documentation and financial projections for assumption of up to thirty thousand (30,000) multiple peril policies, consisting of twenty-three thousand three hundred seventy-nine (23,379) policies from the personal lines account and six thousand six hundred twenty-one (6,621) policies from the coastal account, expected to be assumed on November 18, 2014, or on subsequent dates approved by the OFFICE and CITIZENS. Each additional assumption of CITIZENS policies by OLYMPUS shall be subject to advance written approval by the OFFICE.

11. OLYMPUS's acquisition of adequate reinsurance and maintenance of executed reinsurance agreements are material to the OFFICE's review and analysis of OLYMPUS's proposal to remove selected policies from CITIZENS and to the OFFICE's approval of the proposal.

12. OLYMPUS expressly waives its right to any hearing in this matter, the making of findings of fact and conclusions of law by the OFFICE, and all other and further proceedings herein to which it may be entitled by law or by rules of the OFFICE. OLYMPUS agrees not to

appeal or otherwise contest this Consent Order in any forum now or in the future available to it, including its right to any administrative proceeding, circuit or federal court action, or any appeal.

13. OLYMPUS represents all explanations and documents made or submitted to the OFFICE as part of its proposal to remove selected policies from CITIZENS, including all attachments and supplements thereto, fully describe all transactions, agreements, and understandings relating to the removal of policies from CITIZENS by OLYMPUS. However, all draft documents and non-executed agreements relating to OLYMPUS's plan shall not be deemed approved by this Consent Order until such time as executed agreements or final documents are submitted and approved by the OFFICE.

14. The parties agree this Consent Order will be deemed executed when the OFFICE has signed a copy of this Consent Order bearing the signature of OLYMPUS, or its authorized representative, notwithstanding the fact the copy was transmitted to the OFFICE electronically. OLYMPUS agrees the signature of its representative as affixed to this Consent Order shall be under seal of a Notary Public.

15. Each party to this action shall bear its own costs and attorney fees.

IT IS THEREFORE ORDERED that:

(A) Upon consideration of the proposal to remove selected policies from CITIZENS, including its attachments, the OFFICE approves the proposal to remove selected policies from CITIZENS, subject to adherence to the terms and conditions of this Consent Order by OLYMPUS.

(B) The OFFICE approves the assumption of up to thirty thousand (30,000) multiple peril policies, consisting of twenty-three thousand three hundred seventy-nine (23,379) policies from the personal lines account and six thousand six hundred twenty-one (6,621) policies from

the coastal account, for the initial assumption starting on or about November 18, 2014, in accordance with the proposal to remove selected policies from CITIZENS, any agreement(s) between OLYMPUS and CITIZENS, and this Consent Order.

(C) Regarding all reinsurance matters relating to policies removed from CITIZENS, for a period of three (3) years immediately following the date of entry of this Consent Order, OLYMPUS shall:

(i) Maintain substantially the same reinsurance coverage as evidenced to the OFFICE in the proposal to remove selected policies from CITIZENS;

(ii) Submit to the OFFICE any and all replacement or additional reinsurance agreement(s) or amendment(s) to reinsurance agreement(s) that materially change the reinsurance coverage in (C)(i). The agreement(s), amendment(s), or plans shall be submitted to the OFFICE for review, and approval sixty (60) days prior to the date of effectuation of any such agreement(s) or amendment(s);

(iii) Notify the OFFICE of any termination of any of its reinsurance agreements. The notification shall be made to the OFFICE in writing sixty (60) days prior to the effective date of any such termination;

(iv) Submit in writing to the OFFICE the proposed utilization of any substitute or additional reinsurers for the OFFICE's review and approval sixty (60) days prior to the companies being utilized within OLYMPUS's reinsurance program. OLYMPUS shall further immediately submit to the OFFICE all information as requested that the OFFICE deems necessary for the OFFICE to complete its review; and

(v) Cede reinsurance, or otherwise contract for reinsurance, only with reinsurers who are authorized and/or approved by the OFFICE, or such other reinsurers as may

be approved in advance and in writing by the OFFICE. OLYMPUS shall comply with the requirements of Section 624.610, Florida Statutes, with regard to all of its reinsurance arrangements.

(D) For the three (3) years immediately following the date of entry of this Consent Order, OLYMPUS shall file with the OFFICE, on an annual basis no later than June 1 of each year, a catastrophe loss model with probable maximum loss estimate amounts from a one hundred-year storm based upon the exposure information gathered from all of its policies in force as of April 15 of each year that would be affected by a catastrophe. OLYMPUS shall include in this filing an exposure management plan, which will identify the company's ability to provide satisfactory financial capacity to cover the company's exposure to catastrophic hurricane loss. The plan shall identify the reinsurance coverage and surplus levels being utilized to maintain a satisfactory financial capacity with regard to catastrophe exposure. OLYMPUS shall also include within the plan specific actions intended to limit catastrophic exposures to the company's financial capacity. Based upon the OFFICE's review of the models and plans, OLYMPUS may be required at the OFFICE's sole discretion to take corrective action to cure any overexposure identified by the OFFICE. Such action may also include obtaining additional amounts of reinsurance coverage as directed by the OFFICE or suspending writing of any additional business, including the CITIZENS policies.

(E) Any and all policies removed from CITIZENS by OLYMPUS shall provide coverage substantially equivalent to that afforded by CITIZENS. Any and all policies removed from CITIZENS by OLYMPUS, pursuant to its proposal to remove selected policies from CITIZENS, must be renewable by the policyholder at approved rates and upon the same terms at

the first such renewal onto OLYMPUS's policy form, unless such policies are canceled by OLYMPUS for a lawful reason.

(F) At the time OLYMPUS removes any policy of insurance from CITIZENS, OLYMPUS shall either obtain a new policy application from each affected policyholder or maintain in its files a copy of the policyholder's application on file with CITIZENS. If OLYMPUS chooses the latter option, OLYMPUS shall nevertheless be required to obtain a new policy application from each affected policyholder no later than twenty-four (24) months from the effective date of any policy of insurance removed from CITIZENS. OLYMPUS may not initiate any retrospective increase in rates or the premium or any retrospective decrease in coverage provided under the assumed CITIZENS policy (if applicable) as a result of the information obtained from or through the new policy applications.

(G) For a period of three (3) years immediately following the date of entry of this Consent Order, OLYMPUS shall abide by the proposal to remove selected policies from CITIZENS in all material respects. Further, OLYMPUS shall abide by all terms and provisions of any agreement(s) entered into with CITIZENS.

(H) Regarding required documentation to be maintained by OLYMPUS relating to policies removed from CITIZENS:

(i) OLYMPUS is required to track all agents, as well as the related policy information, who have declined to participate in the takeout process. This information shall be submitted to CITIZENS by the deadline published in the Citizens Assumption Calendar. CITIZENS will then mail out notices informing the policyholders of the agent's declination. This will allow the affected policyholders the opportunity to address the declination with their agent

and possibly receive their agent's approval in time to be included in the current takeout. At no time shall OLYMPUS contact a potential policyholder without the agent's appointment.

(ii) OLYMPUS is required to track all agents, as well as the related policy information, who after discussing with the policyholder, decide to participate in the takeout process and submit this information to CITIZENS by the deadline published in the revised 2014 Assumption Calendar.

(iii) OLYMPUS is required to keep a record of all agents who decline participation along with an explanation for the declination.

(iv) When contacting an agent regarding a potential takeout policy, OLYMPUS is required to provide each agent with the policy form to be used, appointment contract and a copy of OLYMPUS's most current available financial statement.

(I) OLYMPUS is required to comply with the following requirements when soliciting an agent's permission to participate in the assumption process:

(i) OLYMPUS must utilize email and at least one other method for contact (i.e., facsimile or regular mail).

(ii) OLYMPUS must send out a direct solicitation to the agent of record and copy the agency principal.

(iii) OLYMPUS must provide all agents a minimum of fourteen (14) days to review the solicitation. This will allow agents adequate time to research the company and make an informed decision.

(iv) OLYMPUS must provide a copy of the appointment contract. OLYMPUS may opt to provide the agent a link to its website containing the required information.

(v) OLYMPUS must provide a copy of the policy form. OLYMPUS may opt to provide the agent a link to its website containing the required information.

(vi) OLYMPUS must provide a chart identifying any differences in coverage from CITIZENS, which will help both the agent and the policyholder in making an informed decision.

(vii) OLYMPUS must provide a list of policies specific to the agent that it would like to assume.

(viii) OLYMPUS must provide a contact number of qualified staff to answer the agent's questions.

(ix) OLYMPUS must provide an overview of its strategy for handling claims (cat and non-cat).

(J) Should the OFFICE determine OLYMPUS has failed to materially comply with terms of this Consent Order, the proposal to remove selected policies from CITIZENS, including its attachments and amendments thereto as submitted to the OFFICE, or terms of any agreement(s) with CITIZENS, OLYMPUS shall, upon receipt of notice of such material non-compliance, have sixty (60) days to cure its material non-compliance. In the event OLYMPUS fails to cure any such material non-compliance within the sixty (60) day period, OLYMPUS expressly agrees the OFFICE may enter an order directing it to immediately cease writing personal lines residential property coverage or other lines of insurance within the State of Florida, or imposing such other sanctions authorized by statute, rule, or restrictions, as may be deemed appropriate by the OFFICE.

WHEREFORE, the proposal to remove up to thirty thousand (30,000) multiple peril policies, consisting of twenty-three thousand three hundred seventy-nine (23,379) policies from the personal lines account and six thousand six hundred twenty-one (6,621) policies from the coastal account, for the initial assumption starting on or about November 18, 2014, subject to the terms and conditions of this Consent Order, is hereby APPROVED.

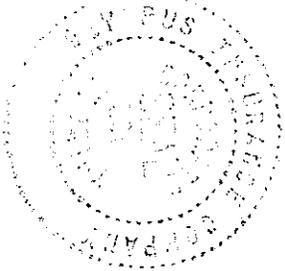
FURTHER, all terms and conditions contained herein are hereby ORDERED.

DONE and ORDERED this 2nd day of September, 2014.




Kevin M. McCarty, Commissioner
Office of Insurance Regulation

By execution hereof, OLYMPUS INSURANCE COMPANY consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions therein. The undersigned represents that he has the authority to bind OLYMPUS INSURANCE COMPANY to the terms and conditions of this Consent Order.



Corporate Seal

OLYMPUS INSURANCE COMPANY

Jeffrey Bernard Scott
Jeffrey Bernard Scott

STATE OF NY
COUNTY OF NY

The foregoing instrument was acknowledged before me this 2nd day of Sept 2014,
by Stephan Smartt as Priority Client Banker
(name of person) (type of authority; e.g., officer, trustee, attorney in fact)
for CHASE BANK
(company name)

STEPHEN F. SMARTT
NOTARY PUBLIC, STATE OF NEW YORK
Registration No. 01SM6268730
Qualified in New York County
Commission Expires 09/17/2016

Stephan F. Smartt
(Signature of the Notary)
Stephan F. Smartt
(Print, Type or Stamp Commissioned Name of Notary)

Personally Known _____ OR Produced Identification FLORIDA DL
Type of Identification Produced FLORIDA STATE DL
My Commission Expires: 9-17-16



COPIES FURNISHED TO:

Bobbi Scott, Depopulation Manager
Citizens Property Insurance Corporation
Corporate Offices
2312 Killearn Center Boulevard
Tallahassee, FL 32309
Bobbi.Scott@citizensfla.com

Sarah J. Berner, Assistant General Counsel
Office of Insurance Regulation
Legal Services Office
200 East Gaines Street
Tallahassee, FL 32399-4206
Sarah.Berner@floi.com

Jeffrey Bernard Scott
Olympus Insurance Company
7380 W. Sand Lake Road, Suite 115
Orlando, FL 32819
jscott@oigfl.com

Fred Karlinsky, Esquire
Colodny, Fass, Talenfeld, Karlinsky, Abate
& Webb, P.A.
215 South Monroe Street, Suite 701
Tallahassee, FL 32301
fkarlinsky@cftlaw.com

Sandy Fay, Esquire
Colodny, Fass, Talenfeld, Karlinsky, Abate
& Webb, P.A.
215 South Monroe Street, Suite 701
Tallahassee, FL 32301
sfay@cftlaw.com

David Altmaier, Director
Office of Insurance Regulation
P&C Financial Oversight
200 East Gaines Street
Tallahassee, FL 32399-0329

Joel Meyer, Chief Analyst
Office of Insurance Regulation
P&C Financial Oversight
200 East Gaines Street
Tallahassee, FL 32399-0329

Alyssa Bell, Financial Analyst/Examiner II
Office of Insurance Regulation
P&C Financial Oversight
200 East Gaines Street
Tallahassee, FL 32399-0329
Alyssa.Bell@floi.com