

LONG TERM CARE

Company Name	NAIC Code	Direct Premiums Earned	Market Share
JOHN HANCOCK LIFE INSURANCE COMPANY (U.S.A.)	65838	\$108,513,627	17.01%
GENWORTH LIFE INSURANCE COMPANY	70025	\$104,037,991	16.31%
BANKERS LIFE AND CASUALTY COMPANY	61263	\$66,592,773	10.44%
METROPOLITAN LIFE INSURANCE COMPANY	65978	\$49,545,098	7.77%
UNUM LIFE INSURANCE COMPANY OF AMERICA	62235	\$26,166,522	4.10%
METLIFE INSURANCE COMPANY OF CONNECTICUT	87726	\$25,014,278	3.92%
SENIOR HEALTH INSURANCE COMPANY OF PENNSYLVANIA	76325	\$24,783,117	3.89%
TRANSAMERICA LIFE INSURANCE COMPANY	86231	\$18,722,392	2.94%
KANAWHA INSURANCE COMPANY	65110	\$16,689,388	2.62%
TIME INSURANCE COMPANY	69477	\$14,873,515	2.33%
RIVERSOURCE LIFE INSURANCE COMPANY	65005	\$12,554,107	1.97%
ALLIANZ LIFE INSURANCE COMPANY OF NORTH AMERICA	90611	\$11,723,144	1.84%
BLUE CROSS & BLUE SHIELD OF FLORIDA, INC.	98167	\$11,321,785	1.77%
PRUDENTIAL INSURANCE COMPANY OF AMERICA (THE)	68241	\$10,841,432	1.70%
UNION SECURITY INSURANCE COMPANY	70408	\$10,538,154	1.65%
NORTHWESTERN LONG TERM CARE INSURANCE COMPANY	69000	\$10,271,932	1.61%
MUTUAL OF OMAHA INSURANCE COMPANY	71412	\$9,467,885	1.48%
NEW YORK LIFE INSURANCE COMPANY	66915	\$8,186,465	1.28%
LINCOLN BENEFIT LIFE COMPANY	65595	\$8,034,505	1.26%
PROVIDENT LIFE AND ACCIDENT INSURANCE COMPANY	68195	\$7,271,646	1.14%
NATIONAL STATES INSURANCE COMPANY	60593	\$7,198,170	1.13%
MASSACHUSETTS MUTUAL LIFE INSURANCE COMPANY	65935	\$6,336,855	0.99%
MONUMENTAL LIFE INSURANCE COMPANY	66281	\$6,251,445	0.98%
WASHINGTON NATIONAL INSURANCE COMPANY	70319	\$5,769,855	0.90%
THRIVENT FINANCIAL FOR LUTHERANS	56014	\$5,698,389	0.89%

IDCS Data Schema (GAP) and COREN Tables; CY2009 retrieved October 12, 2010