

**AGENDA**  
**FINANCIAL SERVICES COMMISSION**  
**Office of Insurance Regulation**  
**Materials Available on the Web at:**

<http://www.floir.com/Sections/GovAffairs/FSC.aspx>

**December 10, 2013**

**MEMBERS**

Governor Rick Scott  
Attorney General Pam Bondi  
Chief Financial Officer Jeff Atwater  
Commissioner Adam Putnam

**Contact: Karen Kees**  
**(850-413-2474)**

9:00 A.M.  
LL-03, The Capitol  
Tallahassee, Florida

<u>ITEM</u>	<u>SUBJECT</u>	<u>RECOMMENDATION</u>
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- |    |  |  |
|----|--|--|
| 1. | Minutes of the Financial Services Commission for October 10, 2013. |  |
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<http://www.myflorida.com/myflorida/cabinet/agenda13/1010/transcript.pdf>

**(ATTACHMENT 1)**

**FOR APPROVAL**

- |    |  |  |
|----|--|--|
| 2. | Request for Approval for Final Adoption of Rule 69O-186.013; Title Insurance Statistical Statistical Gathering - Title Insurers Agencies |  |
|----|--|--|

Pursuant to Section 627.782, Florida Statutes, title insurance agencies and insurers licensed to do business in this state must maintain and submit certain information to the Office, including revenue, loss, and expense data. This statute authorizes rulemaking to collect and analyze such data from the title insurance industry.

The current version of Rule 69O-186.013 implements the provisions of Section 627.782, Florida Statutes, by listing the types of information that shall be submitted to the Office by title insurance agencies and insurers. The Office is proposing to strike the current language of the rule and to replace it with new language that adopts a form, entitled "OIR-EO-2087 Title Insurance Experience Reporting-Agents and Retail Office of Direct-Writing Title Insurance Underwriters". This data will be submitted to the Office electronically by title insurance agencies to comply with the reporting requirements of Section 627.782, Florida Statutes. The statistical data collected will be used for the purpose of analyzing premium rates, retention rates, and the condition of the title insurance industry.

**(ATTACHMENT 2)**

**APPROVAL FOR FINAL ADOPTION**

3. Request for Approval for Final Adoption of New Rule 69O-186.014; Title Insurance Statistical Gathering - Title Insurers Underwriters

Pursuant to Section 627.782, Florida Statutes, title insurance agencies and insurers licensed to do business in this state must maintain and submit certain information to the Office, including revenue, loss, and expense data. This statute authorizes rulemaking to collect and analyze such data from the title insurance industry.

Proposed New Rule 69O-186.014 implements the provisions of Section 627.782, Florida Statutes, by listing the types of information that shall be submitted to the Office by title insurance insurers alone. The proposed new Rule 69O-186.014 adopts a form, entitled "OIR-DO-2115 Title Insurance Experience Reporting-Underwriters". This form will be submitted to the Office electronically by title insurance insurers to comply with the reporting requirements of Section 627.782, Florida Statutes. The statistical data collected will be used for the purpose of analyzing premium rates, retention rates, and the condition of the title insurance industry.

**(ATTACHMENT 3)**

**APPROVAL FOR FINAL ADOPTION**

## STATE OF FLORIDA

IN RE: MEETING OF THE GOVERNOR AND  
CABINET

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CABINET MEMBERS: GOVERNOR RICK SCOTT  
ATTORNEY GENERAL PAM BONDI  
CHIEF FINANCIAL OFFICER JEFF  
ATWATER  
COMMISSIONER OF AGRICULTURE  
ADAM PUTNAM

DATE: THURSDAY, OCTOBER 10, 2013

TIME: COMMENCED AT: 9:00 A.M.  
CONCLUDED AT: 11:30 A.M.

LOCATION: CABINET MEETING ROOM  
LOWER LEVEL, THE CAPITOL  
TALLAHASSEE, FLORIDA

REPORTED BY: NANCY S. METZKE, RPR, FPR  
COURT REPORTER

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1 staff recommends approval of Item Number 2.

2 GOVERNOR SCOTT: Sure. Is there a motion to  
3 approve?

4 CFO ATWATER: So moved.

5 GOVERNOR SCOTT: Is there a second?

6 ATTORNEY GENERAL BONDI: Second.

7 GOVERNOR SCOTT: Any comments or objections?

8 (NO RESPONSE).

9 GOVERNOR SCOTT: Hearing none, the motion  
10 carries.

11 Thank you, Mark.

12 EXECUTIVE DIRECTOR KRUSE: All right. Thank  
13 you.

14 GOVERNOR SCOTT: Now I'd like to recognize  
15 Kevin McCarty, Commissioner of the Office of  
16 Insurance Regulation, to present his agenda.

17 Good morning, Kevin.

18 COMMISSIONER McCARTY: Good morning, Governor,  
19 members of the Commission.

20 Agenda Item Number 1 is request for approval  
21 of the minutes from August, 6, 2013, meeting of the  
22 Financial Services Commission.

23 GOVERNOR SCOTT: Is there a motion to approve?

24 ATTORNEY GENERAL BONDI: So moved.

25 GOVERNOR SCOTT: Is there a second?

1 CFO ATWATER: Second.

2 GOVERNOR SCOTT: Moved and seconded. Show the  
3 resolution approved without objection.

4 COMMISSIONER McCARTY: Agenda Items 2 and 3  
5 are requests for approval for publication relating  
6 to title insurance data collection for a title  
7 agency as well as title insurers.

8 Pursuant to Florida Statute, title insurance  
9 agencies and insurers that are licensed to do  
10 business in Florida must maintain certain records  
11 and information to the Office, including revenue  
12 loss and experience data. The statute authorizes  
13 rulemaking to collect and analyze such data from  
14 the title insurance industry. The data collected  
15 will be used for the purpose of analyzing solvency,  
16 premium rates, and the overall condition of the  
17 insurance industry for title.

18 Specifically, Item 2 is a request for approval  
19 for publication of proposed amendments to Rule  
20 690-186.013, Title Insurance Statistics Gathering  
21 for Agencies. The current version of the rule  
22 implements the provisions of Section 627.782 by  
23 listing the types of information to be submitted to  
24 the Office.

25 In this proposal, we've proposed striking the

1 current language and replaced it with new language  
2 that adopts a new form entitled OIR EO-2087, Title  
3 Insurance Experience Reporting, Agents and Retail  
4 Office Direct Writing. The data will be submitted  
5 electronically.

6 GOVERNOR SCOTT: Is there a motion to approve?

7 ATTORNEY GENERAL BONDI: So moved.

8 GOVERNOR SCOTT: Is there a second?

9 CFO ATWATER: Second.

10 GOVERNOR SCOTT: Any comments or objections?

11 (NO RESPONSE).

12 GOVERNOR SCOTT: Hearing none, the motion  
13 carries.

14 COMMISSIONER McCARTY: Similarly, for Agenda  
15 Item Number 3 is a request for approval for  
16 publication of a new rule, 690-186.014, Title  
17 Insurance Statistics Gathering. The new rule  
18 implements the provisions of Florida Statutes by  
19 listing the types of information to be submitted to  
20 the Office and adopts a new form entitled OIR  
21 DO-2115, Title Insurance Experience Reporting  
22 Underwriting. This data also will be collected  
23 electronically.

24 GOVERNOR SCOTT: Is there a motion to approve?

25 ATTORNEY GENERAL BONDI: So move.

1 GOVERNOR SCOTT: Is there a second?

2 CFO ATWATER: Second.

3 GOVERNOR SCOTT: Any comments or objections?

4 (NO RESPONSE) .

5 GOVERNOR SCOTT: Hearing none, the motion  
6 carries.

7 COMMISSIONER McCARTY: Agenda Item Number 4 is  
8 request for approval for the Office of Insurance  
9 Regulation to contract with a proposed consultant  
10 to conduct an audit of the workers' compensation  
11 peer review. Section 627 of Florida Statutes  
12 requires that the FSC contract at least once every  
13 other year for an independent actuarial peer review  
14 to be conducted on a ratemaking processes of any  
15 licensed rating organizations doing business in  
16 Florida for workers' compensation.

17 The NCCI, their National Council of  
18 Compensation Insurance, is the agency responsible  
19 for collecting and analyzing workers' comp data and  
20 submitted on behalf of all workers' comp carriers  
21 in Florida. A report is to be generated for the  
22 Commission as well as the President of the Senate  
23 and the Speaker of the House by February of this  
24 year.

25 The office issued an RFP in order to meet the

1 statutory requirement. The vendor selected  
2 received the highest score of eight respondents  
3 and the lowest price, and that recommendation is  
4 Oliver Wyman for \$15,000.

5 GOVERNOR SCOTT: All right. Is there a motion  
6 to approve?

7 CFO ATWATER: So moved.

8 GOVERNOR SCOTT: Is there a second?

9 ATTORNEY GENERAL BONDI: Second.

10 GOVERNOR SCOTT: Any comments or objections?

11 (NO RESPONSE).

12 GOVERNOR SCOTT: Hearing none, the motion  
13 carries.

14 COMMISSIONER McCARTY: Thank you, Governor.  
15 That concludes the agenda for the Office.

16 At this time, I'd like Barry Gilway, CEO of  
17 Citizens Property Insurance Corporation, to present  
18 on Agenda Items Number 5 and 6.

19 GOVERNOR SCOTT: Good morning, Barry.

20 CEO GILWAY: Good morning.

21 Governor and members of the Cabinet, I  
22 appreciate the opportunity to present today. I  
23 have two topics: The first topic really relates to  
24 the Citizens' plan of operation. The second topic  
25 really is a brief update on the assessment

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M E M O R A N D U M

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**DATE:** November 26, 2013

**TO:** Kevin M. McCarty, Commissioner, Office of Insurance Regulation

**THROUGH:** Belinda Miller, General Counsel

**FROM:** Dennis Threadgill   
Stephen Fredrickson 

**SUBJECT:** Cabinet Agenda for December 10, 2013  
Request for Final Approval to Adopt Amendments to  
Rule 69O-186.013  
Assignment # 130012-12

The Office of Insurance Regulation requests that these proposed rule amendments be presented to the Cabinet aides on or before December 4, 2013 and to the Financial Services Commission on December 10, 2013, with a request for Final Approval to Adopt the proposed rules. A notice of the Final Rule Hearing will be published in the *Florida Administrative Register* on November 26, 2013.

The notice of proposed rules was published on October 15, 2013 in Volume 39, No. 201, of the *Register*. A hearing was held. One Notice of Change was published on November 26, in Vol.39, No.230.

The current version of Rule 69O-186.013 implements the provisions of Section 627.782, Florida Statutes, by listing the types of information that shall be submitted to the Office by both title insurance agencies and insurers. The amended rule 69O-186.013 will apply specifically to title insurance agencies and Florida retail offices of direct writing title underwriters. The amended rule adopts by reference the form that those entities will need to complete on an annual basis. The Office is concurrently adopting a new rule 69O-186.014, that will apply specifically to the collection of information required by Section 627.782, Florida Statutes from title insurance underwriters only.

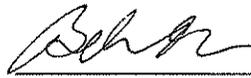
Sections 624.308, 624.307(1), 637.782, F.S., provide rulemaking authority and laws implemented for this rule.

The Legal Services Office has communicated with the Joint Administrative Procedures Committee, and ascertained that their review of the rules has been completed.

Ⓟ

Jeffrey Joseph is the attorney handling this rule. Attached are: 1) the proposed rule(s); 2) any incorporated materials, such as forms; 3) copies of the rulemaking statutory authority and law implemented.

Approved for signature:



Belinda Miller, General Counsel

Approved for submission to Financial Services Commission:



Kevin M. McCarty, Commissioner  
Office of Insurance Regulation

690-186.013 Title Insurance Statistical Gathering: Licensed Title Insurance Agencies and Florida Retail Offices of Direct-Writing Title Insurance Underwriters.

~~(1) Licensed title insurance agencies and title insurers must submit statistical data to the Office or an entity chosen by the Office as frequently as required by the Office, not to exceed once annually.~~

~~(2) The data shall include:~~

~~(a) Income, loss and expense information to analyze risk premium and charges for related title services;~~

~~(b) Retention rates and the condition of the title insurance industry;~~

~~(c) Data regarding production of title evidence;~~

~~(d) Premium income from agency/agents, and~~

~~(e) Premium income from insurer direct operations.~~

(1) By the day designated in s. 627.782(8) F.S., of 2015 and the same day of each year after 2015, licensed title insurance agencies and Florida retail offices of direct-writing title insurance underwriters must electronically submit statistical data to the Office. The submittal shall be accomplished by electronically completing OIR form OIR-EO-2087 (New XX/XX) "Title Insurance Experience Reporting -Agents and Retail Offices of Direct-Writing Title Insurance Underwriters", as adopted and incorporated by this reference. The aforementioned form may be obtained from the Office's web site located at <http://www.flor.com/>.

(2) OIR form OIR-EO-2087 (New XX/XX) "Title Insurance Experience Reporting -Agents and Retail Offices of Direct-Writing Title Insurance Underwriters" shall be completed by title insurance agencies and retail offices of direct-writing title insurance underwriters in accordance with the instructions for each submittal year. The initial submittal shall reflect data for the prior five years

ending December 31, 2014. For each year after 2014 the submittal shall, in addition to the data for the current year, include a certificate re-certifying the accuracy and completeness of the prior four years' data. If significant changes have been discovered in the data submitted in any of the four prior years, a corrected submittal shall be made for that year. Pursuant to s. 627.782, F.S., the statistical data is collected for the purposes of analyzing premium rates, retention rates, and the condition of the title insurance industry.

(3) All submittals shall be submitted to the Office at <https://portal.fldfs.com>, the industry portal to the Office's I-File System, as a data filing. A filing shall be considered received by the Office when its arrival in the Office is shown electronically to be on business days between the hours of 8:00 a.m. and 5:00 p.m. eastern standard time. Filings received after 5:00 p.m. shall be considered to be received the next business day.

*Rulemaking Authority 624.308 FS. Law Implemented 624.307(1), 627.782 FS. History—New 2-13-95, Formerly 4-186.013, Amended*

FLORIDA TITLE INSURANCE AGENCY OR UNDERWRITER DIRECT RETAIL OFFICE  
DATA CALL  
FOR THE CALENDAR YEAR ENDED DECEMBER 31, \_\_\_\_\_

**Certification**

I hereby certify that:

- a. The information contained in attached OIR form OIR-EO-2087 data submittal has been completed in accord with the instructions for such form;
- b. That the information contained in such data submittal and in any exhibits, schedules and explanations thereto, is to the best of my knowledge and belief, for the year being submitted, true and correct or a reasonable good-faith estimate or allocation made in accordance with the instructions to the data submittal form;
- c. That I am an officer or director of the filing entity empowered to execute this report and that my name and title appears below.

I am aware that false information submitted in this data submittal may be prosecuted criminally and subject the filing entity to sanction.

**Type Name of Individual Signing Here**

Type Name of Individual Signing Here

**Title**

Title

This signature must be that of the individual "signing" this document electronically or be made with the full knowledge and permission of the individual, otherwise it constitutes forgery under s. 831.06, F.S.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
1	Calendar year reporting	2014	<p>For reporting periods prior to January 1, 2014, the reporting entity shall complete those portions of the forms for which information is readily available, or for which information can be reasonably estimated, from accounting records, computerized closing systems, and tax returns.</p> <p>For such periods, the reporting entity shall, at a minimum, report the following lines, which correspond with items on IRS form 1120:</p> <ol style="list-style-type: none"> <li>1. Lines 1--29 (entity information, underwriters, and employee count);</li> <li>2. Line 45 (investment income);</li> <li>3. Line 49 (gross revenue);</li> <li>4. Line 50 (employee compensation without sub-parts a) and b));</li> <li>5. Line 52 (dividends);</li> <li>6. Line 56 (employee benefits);</li> <li>7. Line 57 (rent and occupancy);</li> <li>8. Line 58 (real estate depreciation);</li> <li>9. Line 65 (other depreciation);</li> <li>10. Line 71 (marketing/advertising); and</li> <li>11. Line 82 (total expenses).</li> </ol>	Enter the four-digit calendar year for which you are reporting (e.g., reporting in 2012 for 2011, enter 2011)	Enter the four-digit calendar year for which you are reporting (e.g., reporting in 2012 for 2011, enter 2011)	Enter the four-digit calendar year for which you are reporting (e.g., reporting in 2012 for 2011, enter 2011)
2	State reporting for	Florida		Enter the two-letter state abbreviation of the state for which you are reporting (multi-state agencies should complete a separate report for each state, as required by other states)	Enter the two-letter state abbreviation of the state for which you are reporting (multi-state agencies should complete a separate report for each state, as required by other states)	Enter the two-letter state abbreviation of the state for which you are reporting (multi-state insurers should complete a separate report for each state, as required by other states)

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
3	Agent/Agency/Firm Name			Insert Firm name or individual agent's name	Insert Firm name or individual agent's name	Insert Firm Name
4	a) d/b/a (if applicable)			If applicable, provide d/b/a name for agency	If applicable, provide d/b/a name for agency	N/A
5	Federal Tax ID (for Underwriter Direct Operations: use NAIC Company Code)			Enter Federal Tax ID (or SSN for individual)	Enter Federal Tax ID (or SSN for individual)	Enter reporting entity's NAIC Company Code
6	Parent Company EIN (if applicable) (for Underwriter Direct Operations: use NAIC Group Code)			If agency revenue is reported for taxes through a parent or other affiliate, enter such organization's EIN; otherwise indicate "N/A"	If agency revenue is reported for taxes through a parent or other affiliate, enter such organization's EIN; otherwise indicate "N/A"	Enter reporting entity's NAIC Group Code
7	Agency license number (for Florida)			Enter agency's license number in Florida (if applicable)	Enter agency's license number in Florida (if applicable)	Enter underwriter's license number in Florida
8	Address (line 1)			Enter the complete address for the agency's main office.	Enter the complete address for the agency's main office in Florida. If agency does not maintain an office in Florida, enter the firm's main office address.	Enter the complete address for the direct operation's main office in Florida. If the direct operation does not maintain an office in Florida, enter the operation's main office address.
9	Address (line 2)					
10	City					
11	State					
12	Zip					
13	Contact person			Enter First, Middle Initial and Last name of person responsible for completing this report	Enter First, Middle Initial and Last name of person responsible for completing this report	Enter First, Middle Initial and Last name of person responsible for completing this report
14	Contact phone			Enter Phone number of person responsible for completing this report	Enter Phone number of person responsible for completing this report	Enter Phone number of person responsible for completing this report

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
15	Contact e-mail			Enter E-mail address of person responsible for completing this report	Enter E-mail address of person responsible for completing this report	Enter E-mail address of person responsible for completing this report
<b>Agency Information</b>						
16	Independent	X	Not affiliated with an underwriter or part of an Affiliated Business Arrangement.	Indicate whether the agency or reporting individual is (16) independent (not owned or affiliated with an underwriter) or (17) underwriter affiliated (owned in whole or in part by an underwriter or co-owned in a holding company but not a direct branch operation). Check only one box.	Indicate whether the agency or reporting individual is (16) independent (not owned or affiliated with an underwriter) or (17) underwriter affiliated (owned in whole or in part by an underwriter or co-owned in a holding company but not a direct branch operation). Check only one box.	Check only box 18.
17	Underwriter Affiliated (owned in whole or in part by underwriter)		A licensed agency owned in whole or in part by an underwriter.	Indicate whether the agency or reporting individual is (16) independent (not owned or affiliated with an underwriter) or (17) underwriter affiliated (owned in whole or in part by an underwriter or co-owned in a holding company but not a direct branch operation). Check only one box.	Indicate whether the agency or reporting individual is (16) independent (not owned or affiliated with an underwriter) or (17) underwriter affiliated (owned in whole or in part by an underwriter or co-owned in a holding company but not a direct branch operation). Check only one box.	
18	Retail Office of Direct Writing Underwriters		An office of an underwriter where all producers are direct employees of the underwriter.			
19	Affiliated Business Arrangement (Agency is affiliated with any real estate industry company or person who is in a position to refer title insurance business to an agency (a referrer), such as a real estate brokerage, a bank, a developer, or a mortgage company.)  If Yes, List affiliated business names on Schedule A	(Yes) _____ (No) <u>  X  </u>	NOTE: Affiliated business arrangements may exist as arrangements in which the reporting agency: 1. has an ownership interest in a referrer; 2. a referrer that has an ownership interest in the agency; or 3. a holding or parent company maintains control over the agency and one or more referrers.	If agency is an affiliated business arrangement (common ownership with real estate brokerage, mortgage brokerage, or other referrer) enter "Y" and provide affiliated business names on Schedule A. Otherwise enter "N".	If agency is an affiliated business arrangement (common ownership with real estate brokerage, mortgage brokerage, or other referrer) enter "Y" and provide affiliated business names on Schedule A. Otherwise enter "N".	If the underwriter is an affiliated business arrangement (common ownership with real estate brokerage, mortgage brokerage, or other referrer) enter "Y" and provide affiliated business names on Schedule A. Otherwise enter "N".
20	Agency/Branch Type:					
	a) Title & closing	X		Title & Closing (full service): Check this box if the reporting entity/person provides title insurance and closing services	Title & Closing (full service): Check this box if the reporting entity/person provides title insurance and closing services	Title & Closing (full service): Check this box if the reporting entity/person provides title insurance and closing services

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
	b) Title only			Title Only: Check this box if the reporting entity/person provides title insurance products, but does not perform closings	Title Only: Check this box if the reporting entity/person provides title insurance products, but does not perform closings	Title Only: Check this box if the reporting entity/person provides title insurance products, but does not perform closings
21	State of domicile of Reporting Entity	FL		Enter the State of domicile or residence ('home' state) for the reporting entity or individual (use Standard State Abbreviation)	Enter the State of domicile or residence ('home' state) for the reporting entity (use Standard State Abbreviation)	Enter the State of domicile or residence ('home' state) for the reporting entity (use Standard State Abbreviation)
22	Number of states in which Reporting Entity operates (list all states on Schedule A)	3		Do not report a number for closings on locations in other states that are effectuated in Florida. Only report a number if an office is physically located in another state.	Number of states in which Reporting Entity conducts title/closing business (list all states on Schedule A)	Number of states in which Reporting Entity conducts title/closing business (list all states on Schedule A)
23	How long has agency been performing business in Florida			Check the appropriate time for range of years agency has been performing the business of title insurance in Florida.	Check the appropriate time for range of years agency has been performing the business of title insurance in Florida.	Check the appropriate time for range of years agency has been performing the business of title insurance in Florida.
	0-5 Years					
	5-10 Years					
	10-15 Years					
	Over 15 Years					
24	Percentage of business in Florida (by gross premium)	50		N/A - Agencies which operate only in Florida should enter 100%	Enter the portion of title insurance business written in Florida by dividing the gross premiums written in Florida (for all underwriters) by total gross premiums written (for all underwriters) in all states, expressed as a percentage.	Enter the portion of title insurance business written in Florida by dividing the amount shown for Florida in Column 3 on Schedule T of the underwriter's Annual Statement for the reporting year by the amount shown on part 1b, line 1.1, column 1 on the Operations and Investment Exhibit of the underwriter's Annual Statement for the reporting year, expressed as a percentage.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
25	Number of underwriter appointments, contracts, or agreements. (List underwriters in Schedule A)	6		Enter the Number of underwriter appointments, contracts, or agreements the reporting entity or person has with underwriters in Florida. On Schedule A, list all underwriters included in this number.	Enter the Number of underwriter appointments, contracts, or agreements the reporting entity or person has with underwriters in Florida. On Schedule A, list all underwriters included in this number.	N/A
26	No. of employees (total FTE - as of last day of reporting period)	25	NOTE: FTE (Full Time Equivalent) numbers may contain decimals if agent has part-time and/or unallocated employees (unallocated employees are ones who perform services for more than one state or who perform some services for other-than-title-insurance-related products, such as Human Resources or General Accounting). Leased employees are to be considered as regular employees.	Enter number of employees (by FTE, or Full Time Equivalent) as of the last day of the reporting period indicated.	Enter number of allocated employees (by FTE, or Full Time Equivalent) located in Florida as of the last day of the reporting period indicated. Do not include unallocated FTE.	Enter number of allocated employees (by FTE, or Full Time Equivalent) located in Florida as of the last day of the reporting period indicated. Do not include unallocated FTE
	a) No. of FTE on March 31 (end of Q1)					
	b) No. of FTE on June 30 (end of Q2)					
	c) No. of FTE on September 30 (end of Q3)					
	d) No. of unallocated FTE employees as of last date of reporting period (December 31).		NOTE: This line is only for multi-state operations and direct operations who may allocate non-title insurance FTE for certain support services. December 31 data for single state agents will be captured at the beginning of the following year.	N/A	Enter number of unallocated FTE as of December 31 in the reporting period. Determine the unallocated FTE in Florida by multiplying the total amount of unallocated FTE in all states by the percentage of business performed in Florida (line 24).	Enter number of unallocated FTE as of December 31 in the reporting period. Determine the unallocated FTE in Florida by multiplying the total amount of unallocated FTE in all states by the percentage of business performed in Florida (line 24).

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
27	No. of Licensed employees	3	Show the number of employees hold active Florida title insurance agent licenses. NOTE: FTE (Full Time Equivalent) numbers may contain decimals if agent has part-time and/or unallocated employees (employees who perform services for more than one state or perform services other than title insurance-related services). Leased employees are to be considered as regular employees.	Enter number of licensed employees (by FTE, or Full Time Equivalent) as of the last day of the reporting period indicated	Enter number of licensed allocated employees (by FTE, or Full Time Equivalent) located in Florida as of the last day of the reporting period indicated. Do not include unallocated FTE.	Enter number of licensed allocated employees (by FTE, or Full Time Equivalent) located in Florida as of the last day of the reporting period indicated. Do not include unallocated FTE.
	a) No. of licensed FTE on March 31 (end of Q1)					
	b) No. of licensed FTE on June 30 (end of Q2)					
	c) No. of licensed FTE on September 30 (end of Q3)					
28	No. of licensed unallocated FTE on as of last day of reporting period (December 31).		NOTE: This line is only for multi-state operations and direct operations, who may allocate non-title insurance FTE for certain support services.	N/A	Enter number of unallocated FTE as of December 31 in the reporting period. Determine the unallocated FTE in Florida by multiplying the total amount of unallocated FTE in all states by the percentage of business performed in Florida (line 24).	Enter number of unallocated FTE as of December 31 in the reporting period. Determine the unallocated FTE in Florida by multiplying the total amount of unallocated FTE in all states by the percentage of business performed in Florida (line 24).
29	List licensed employees (both allocated and unallocated employees) accounted for in Lines 27(a), (b), (c), and 28 on Schedule A. Include the license number for each employee listed.			List licensed employees accounted for in Lines 27(a), (b), (c), and 28 on Schedule A	List licensed employees (both allocated and unallocated employees) accounted for in Lines 27(a), (b), (c), and 28 on Schedule A	List licensed employees (both allocated and unallocated employees) accounted for in Lines 27(a), (b), (c), and 28 on Schedule A
	<b>Risk Assumption</b>					

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
30	Title Orders Opened During Reporting Period	2000		Enter total number of title insurance orders for title commitments/policies opened in reporting period.	Enter total number of title insurance orders for title commitments/policies opened in reporting period for Florida	Enter total number of title insurance orders for title commitments/policies opened in reporting period for Florida
31	Completed Title Transaction in Which Policy Was Issued or Intended to Be Issued	1750		Enter total number of orders completed in reporting period, including orders for which no policy was issued but for which a policy was originally intended to be issued.	Enter total number of orders completed in reporting period for Florida, including orders for which no policy was issued but for which a policy was originally intended to be issued.	Enter total number of orders completed in reporting period for Florida, including orders for which no policy was issued but for which a policy was originally intended to be issued.
32	Total number of policies issued in reporting period	1750	For total number of policies, include simultaneously issued lender's and owner's policies as a single policy. For example, if a transaction consisted of both an owners and a lenders policy, these should be counted as one policy. Likewise, refinance orders with two policies should be counted as one policy.	Enter total number of title insurance policies issued in reporting period. All policies insuring title to real property must also be classified as either residential or non-residential below.	Enter total number of title insurance policies issued in reporting period for Florida. All policies insuring title to real property must also be classified as either residential or non-residential below.	Enter total number of title insurance policies issued in reporting period for Florida. All policies insuring title to real property must also be classified as either residential or non-residential below.
	a) Residential Policies	1250		From line 32, enter number of policies that were classified as residential. "Residential policies" mean title insurance policies that insure the title to real property having a house, individual condominium unit, mobile home permanently affixed to real estate, or other dwelling unit intended principally for the occupancy of from one to four (1-4) families, but does not include multi-family structures intended for the use of 5+ families, undeveloped lots, or real estate intended principally for business, commercial, industrial, religious, educational or agricultural purposes even if some portion of the real estate is used for residential purposes.	From line 32, enter number of policies that were classified as residential. "Residential policies" mean title insurance policies that insure the title to real property having a house, individual condominium unit, mobile home permanently affixed to real estate, or other dwelling unit intended principally for the occupancy of from one to four (1-4) families, but does not include multi-family structures intended for the use of 5+ families, undeveloped lots, or real estate intended principally for business, commercial, industrial, religious, educational or agricultural purposes even if some portion of the real estate is used for residential purposes.	From line 32, enter number of policies that were classified as residential. "Residential policies" mean title insurance policies that insure the title to real property having a house, individual condominium unit, mobile home permanently affixed to real estate, or other dwelling unit intended principally for the occupancy of from one to four (1-4) families, but does not include multi-family structures intended for the use of 5+ families, undeveloped lots, or real estate intended principally for business, commercial, industrial, religious, educational or agricultural purposes even if some portion of the real estate is used for residential purposes.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
	b) Non-residential Policies	500		From line 32, enter number of policies that were classified as non-residential. Non-Residential policies means title insurance policies on properties that are NOT "residential policies" as described in line 32a above.	From line 32, enter number of policies that were classified as non-residential. Non-Residential policies means title insurance policies on properties that are NOT "residential policies" as described in line 32a above.	From line 32, enter number of policies that were classified as non-residential. Non-Residential policies means title insurance policies on properties that are NOT "residential policies" as described in line 32a above.
33	a) Number of searches billed to 3rd parties	0	A search is any search report prepared specifically for the purpose of producing a commitment for the issuance of a title insurance policy. Do not include searches performed for abstracts, property profiles, guarantees, or other products that are not specifically intended for title insurance policies.	Enter the number of searches performed for parties other than reporting entity or individual (e.g., searches performed for another title entity) during the reporting period on properties in Florida	Enter the number of searches performed for parties other than reporting entity or individual (e.g., searches performed for another title entity) during the reporting period on properties in Florida	Enter the number of searches performed for parties other than reporting entity or individual (e.g., searches performed for another title entity) during the reporting period on properties in Florida
	b) Number of searches purchased from 3rd parties	0	A search is any search report prepared specifically for the purpose of producing a commitment for the issuance of a title insurance policy. A search does not include title examination. Do not include searches performed for abstracts, property profiles, guarantees, or other products that are not specifically intended for title insurance policies.	Enter the number of searches purchased by the reporting entity or individual from another title entity during the reporting period for the purpose of the issuance of a title insurance policy in Florida. List the entity from which the searches are purchased in Schedule A.	Enter the number of searches purchased by the reporting entity or individual from another title entity during the reporting period for the purpose of the issuance of a title insurance policy in Florida. List the entity from which the searches are purchased in Schedule A.	Enter the number of searches purchased by the reporting entity or individual from another title entity during the reporting period for the purpose of the issuance of a title insurance policy in Florida. List the entity from which the searches are purchased in Schedule A.
34	a) Number of searches acquired from an underwriter or third party vendor which included suggested or draft exceptions and/or requirements to be considered for inclusion in the commitment		This category includes all partially examined products or pro-forma commitments by whatever name. The category includes any search purchased from an underwriter which is more comprehensive than a listing of instruments and copies of those instruments.			

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
	b) Number of searches acquired from an underwriter which did NOT include suggested or draft exceptions and/or requirements.		This category includes all other searches purchased from an underwriter that are not included in category 34 a).			
	c) Number of searches acquired from a third party vendor that is not working primarily for the agency.		If the third party vendor derives 67% or more of its revenue from the agency, it is working primarily for the agency.			
	d) Number of searches conducted by an employee or independent contractor working primarily for the agency.		If the independent contractor derives 67% or more of its revenue from the agency, it is working primarily for the agency.			
35	Number of non-title-insurance products produced	250	A "non-title- insurance title product" is any product produced by the reporting entity which is intended for some use other than a title insurance commitment or policy. Examples of a non-insurance product are Ownership and Encumbrance reports (O&Es), property profiles, abstracts, opinions, guarantees, etc. Do not include any items counted on Lines 32 a) or b).	Enter the number of non-insurance title products produced by reporting entity during the reporting period on properties in Florida.	Enter the number of non-insurance title products produced by reporting entity during the reporting period on properties in Florida.	Enter the number of non-insurance title products produced by reporting entity during the reporting period on properties in Florida.
36	Total number transactions in which a policy was intended to be issued but was not issued for any reason.	250	A transaction is when an agent intends to act as a settlement agent and issue a policy, begins performing the work, but the deal is not completed for any reason. A transaction begins with the initial order and includes any work done up to and through an uncompleted closing.	Enter total number of transactions conducted during the reporting period in Florida in which a policy was intended to be issued but was not issued for any reason.	Enter total number of transactions conducted during the reporting period in Florida in which a policy was intended to be issued but was not issued for any reason.	Enter total number of transactions conducted during the reporting period in Florida in which a policy was intended to be issued but was not issued for any reason.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
37	a) Number of line 32 that were not sale/purchase closing transactions	750	From Line 32, enter the number of non-sale/purchase closing transactions conducted during the reporting period. These include refinancings, junior loans, and leasehold transactions. Simultaneously issued policies should not be counted here.	From Line 32, enter the number of non-sale/purchase closing transactions conducted during the reporting period in Florida	From Line 32, enter the number of non-sale/purchase closing transactions conducted during the reporting period in Florida	From Line 32, enter the number of non-sale/purchase closing transactions conducted during the reporting period in Florida
	b) Number of Refinance transactions included in 37a)	500				
	b) Number of Junior Loan transactions included in 37a)	250				
	c) Number of Leasehold Transactions included in 37a)	30				
38	Total closing transactions completed	1,750	A closing transaction completed is when an agent is acting as a settlement agent throughout the closing process.	Enter total number of closing transactions completed during the reporting period.	Enter total number of closing transactions completed during the reporting period.	Enter total number of closing transactions completed during the reporting period.
	<b>Income</b>					
39	Premium written	1,000,000	Enter Total Gross Direct Premium from the transaction report in Schedule C. Gross premium is the total policy premium before remittance to the underwriter	Enter total amount of gross title insurance premium written in the reporting period for all underwriters.	Enter total amount of gross title insurance premium written in the reporting period for all underwriters in Florida	Enter total amount of gross title insurance premium written in the reporting year in Florida. This amount is also shown on the underwriters Annual Statement for the reporting year, Schedule T, Column 3 for Florida.
40	Premium remitted	300,000	NOTE: Only include premiums actually remitted during the reporting period. If premiums have been collected but not yet remitted, they should be reported on the next annual report.	Amount of premium remitted to all underwriters during the reporting period for Florida - should be entered as a negative number (e.g. -\$8,432.00)	Amount of premium remitted to all underwriters during the reporting period for Florida - should be entered as a negative number (e.g. -\$8,432.00)	N/A

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
41	Closing services income	70,000	Enter closing service fees income only for which the reporting entity actually issued or intended to issue a policy.  627.7711(1)(a) "Closing services" means services performed by a licensed title insurer, title insurance agent or agency, or attorney agent in the agent's or agency's capacity as such, including, but not limited to, preparing documents necessary to close the transaction, conducting the closing, or handling the disbursing of funds related to the closing in a real estate closing transaction in which a title insurance commitment or policy is to be issued.	Amount of closing services income during the reporting period.	Amount of closing services income during the reporting period in Florida.	Amount of closing services income during the reporting period in Florida.
42	Title Search Income		5. 627.7711(4) "Title search" means the compiling of title information from official or public records. This category is intended to capture the separate search fee for title policies issued or intended to be issued by the agency. It does not include an examination of the records found in the search. It does not include O&E Reports or non-title-insurance-related searches.	Amount of title search income during the reporting period.	Amount of title search income during the reporting period.	Amount of title search income during the reporting period.
43	Abstract/search income received from third parties		Enter abstract/search income only for which the reporting entity did not actually issue or intend to issue a policy.	Amounts charged a 3rd party for search services should be included here.	Amounts charged a 3rd party for search services should be included here.	Amounts charged a 3rd party for search services should be included here.
44	Income from cancelled orders (Enter 0 if none)		If applicable, income for cancelled orders should include cancelled title insurance orders.	Enter income received from cancelled orders (i.e. cancellation fees, charges for services already performed, etc.) during the reporting period. (and not included on lines 35 or 37)	Enter income received from cancelled orders (i.e. cancellation fees, charges for services already performed, etc.) during the reporting period. (and not included on lines 35 or 37)	Enter income received from cancelled orders (i.e. cancellation fees, charges for services already performed, etc.) during the reporting period. (and not included on lines 35 or 37)

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
45	Investment Income			Enter investment income during the reporting period.	Enter investment income during the reporting period. Include all investment income identifiable solely to Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24).	Enter investment income during the reporting period. This amount should equal that proportion of the amount shown on NAIC AS Form "Operations & Investment Exhibit - Statement of Income" Line 9 equal to the proportion that premiums for Florida bear to the premiums from all states, and computed by dividing the amount shown for Florida in Column 3 on Schedule T of the underwriter's Annual Statement by the amount shown on part 1b, line 1.1, column 1 on the Operations and Investment Exhibit of the underwriter's Annual Statement.
46	Income from non-title insurance products produced		Enter income from such non-title insurance products as O&E reports not more specifically reported elsewhere on this report.	Enter income from such non-title insurance products as O&E reports not more specifically reported elsewhere on this report.	Enter income from such non-title insurance products as O&E reports not more specifically reported elsewhere on this report and produced in Florida.	Enter income from such non-title insurance products as O&E reports not more specifically reported elsewhere on this report and produced in Florida.
47	All other income		Enter all other income not reported above.	Enter all other income not reported above.	Enter all other income not reported above during the reporting period. Include all other income identifiable solely to Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24).	All other income not reported above. Add lines 1, 42, 43, 44, 45, 46, 47, and 48. Then subtract this amount from the amount shown for Florida in Column 6 on Schedule T of the underwriter's Annual Statement for the reporting year.
48	Rebate Amounts		Enter total rebate amounts from Transaction Schedule in Schedule C as a negative number.	Enter total rebate amounts from Transaction Schedule in Schedule C	Enter total rebate amounts from Transaction Schedule in Schedule C for rebates on premium in Florida.	Enter total rebate amounts from Transaction Schedule in Schedule C for rebates on premium in Florida.
49	Total Income (automatically total(s))			This line will automatically total lines 39 through 49.	This line will automatically total lines 39 through 49.	This line will automatically total lines 39 through 49.
	<b>Expenses</b>					

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
50	Employee compensation		This category includes the gross amount of compensation paid to the employee, <i>without adjustment for amounts withheld</i> from the employee's portion for taxes, social security, Medicare, insurance, pensions, and 401(k) contributions, and the like.			
	a) Employees other than Owners & Partners		Do not including leased employee expense.  For these purposes, Owners and Partners do not include any person owning, directly or indirectly, less than 5% of a publicly traded reporting entity	Enter the amounts paid for employee compensation otherwise reported for all W-2 employees during the reporting period. "Employee compensation" includes salaries, bonus, commissions, overtime, pay while on leave, dismissal allowance and other similar items paid to employees.	Enter the amounts paid for employee compensation otherwise reported for all W-2 employees during the reporting period in Florida. "Employee compensation" includes salaries, bonus, commissions, overtime, pay while on leave, dismissal allowance and other similar items paid to employees. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated expenses and report on the appropriate lines	Enter the amounts paid for employee compensation otherwise reported for all W-2 employees during the reporting period in Florida. "Employee compensation" includes salaries, bonus, commissions, overtime, pay while on leave, dismissal allowance and other similar items paid to employees. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated expenses and report on the appropriate lines
	b) Owners		For these purposes, Owners and Partners do not include any person owning, directly or indirectly, less than 5% of a publicly traded reporting entity	Enter the same information for owners who are paid as W-2 employees.	Enter the same information for owners who are paid as W-2 employees.	Enter the same information for owners who are paid as W-2 employees.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
51	Contract labor (1099 and non-1099)		Not including leased employee expense	Enter amounts paid to 1099 and non-1099 contractors during the reporting period.	Enter amounts paid to 1099 and non-1099 contractors during the reporting period in Florida. For unallocated contract labor, (if applicable) determine the contract labor in Florida by multiplying the total amount of unallocated contract labor expense for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated contract labor and report on the appropriate lines.	Enter amounts paid to 1099 and non-1099 contractors during the reporting period in Florida. For unallocated contract labor, (if applicable) determine the contract labor in Florida by multiplying the total amount of unallocated contract labor expense for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated contract labor and report on the appropriate lines.
	a) Contract labor (1099 and non-1099) amounts paid to contractors who are in any way connected with owners or investors in the agency.		This category includes marketing contracts, any management contract or any other contract with a person or entity connected with an owner or investor in the agency.			
	b) Contract labor (1099 and non-1099) who are not in any way connected with owners or investors in the agency.					
52	Dividends paid to investors					
53	Employee Leasing Expense		Although leased employees are counted as regular employees in the employee-count section above, show employee leasing expense separate from regular employee compensation in Line 50.	Total amount paid to third party employee leasing companies, including insurance premiums and other benefits, during the reporting period	Total amount paid to third party employee leasing companies, including insurance premiums and other benefits, during the reporting period in Florida	Total amount paid to third party employee leasing companies, including insurance premiums and other benefits, during the reporting period in Florida

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
54	Payroll taxes		This category includes the employer's share of social security, unemployment, Medicare, and state taxes. Do not include payroll taxes paid through employee leasing companies in line 54 or any other amount withheld from the employee's portion of the pay.	Enter amounts incurred for Payroll taxes during the reporting period for employees in Florida.	Enter amounts incurred for Payroll taxes during the reporting period for employees in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for Payroll taxes during the reporting period for employees in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
55	Employee Benefits		Employee benefits do not include bonuses, which are included above as employee compensation, nor amounts paid through an employee leasing company reflected in line 53.	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50, for all W-2 employees other than owners and partners in Florida.	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50, for all W-2 employees other than owners and partners in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50, for all W-2 employees other than owners and partners in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
	a) Employees other than Owners		For these purposes, Owners and Partners do not include any person owning, directly or indirectly, less than 5% of a publicly traded reporting entity			

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
	b) Owners		For these purposes, Owners and Partners do not include any person owning, directly or indirectly, less than 5% of a publicly traded reporting entity	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50, for all W-2 employees who are owners and partners in Florida.	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50, for all W-2 employees who are owners and partners in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for employee benefits in the reporting period, not otherwise reported on line 50 for all W-2 employees who are owners and partners in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines
56	Aggregate Directors' Fees		Include separate fees paid to corporate directors beyond normal compensation paid to them as officers or employees of the agency. Do not include travel expenses, which should be included under Travel and Lodging Expenses.	Enter fees paid to corporate directors during the reporting period. Do not include travel expenses, which should be included under Travel and Lodging Expenses.	Enter fees paid to corporate directors during the reporting period pro-rated for Florida based on the percentage of premium written in Florida (line 24). Do not include travel expenses, which should be included under Travel and Lodging Expenses.	Enter fees paid to corporate directors during the reporting period pro-rated for Florida based on the percentage of premium written in Florida (line 24). Do not include travel expenses, which should be included under Travel and Lodging Expenses.
57	Rent, utilities, and repair, occupancy cost, including mortgage interest and real estate taxes.		Enter amounts incurred for Rent, utilities, permanently attached equipment, repairs, and any other occupancy cost, including mortgage interest and real estate taxes during the reporting period in Florida.	Enter amounts incurred for Rent, utilities, permanently attached equipment, repairs, and any other occupancy cost, including mortgage interest and real estate taxes during the reporting period in Florida.	Enter amounts incurred for Rent, utilities, permanently attached equipment, repairs, and occupancy cost, including mortgage interest and real estate taxes during the reporting period in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for Rent, utilities, permanently attached equipment, repairs, and occupancy cost, including mortgage interest and real estate taxes during the reporting period in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
58	Real estate depreciation		Although accounting rules give some flexibility as to the methodology and timing used for depreciation of real property, for these purposes depreciation expense should be based on what is claimed on the reporting entity's federal tax return.	Enter the amount of total real estate depreciation taken on real property during the reporting period.	Enter the amount of total real estate depreciation taken on real property during the reporting period. For unallocated depreciation (if applicable) determine such depreciation in Florida by multiplying the total amount of such unallocated depreciation for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated depreciation and report on the appropriate lines	Enter the amount of total real estate depreciation taken on real property during the reporting period. For unallocated depreciation, (if applicable) determine such depreciation in Florida by multiplying the total amount of such unallocated depreciation for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated depreciation and report on the appropriate lines
59	Non-mortgage interest expense		Enter any interest paid other than mortgage interest on real property. Also, do not include interest paid with respect to delays or errors in payoffs or resulting from transactions in which the reporting entity was acting as a settlement agent. Such interest is to be reported in the appropriate categories in lines 83-88.	Enter any interest paid during the reporting period other than mortgage interest on real property	Enter any interest paid during the reporting period other than mortgage interest on real property in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter any interest paid during the reporting period other than mortgage interest on real property in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines
60	Title plant maintenance/access expenses		This category applies to non-labor costs of maintaining a title plant or to fees paid to access a title plan belonging to another.	Enter amounts incurred for title plant maintenance or access fees during the reporting period in Florida.	Enter amounts incurred for title plant maintenance or access fees during the reporting period in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for title plant maintenance or access fees during the reporting period in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
61	a) Abstract/search expenditures with third parties		This category applies when the agency is buying a search from any third party, but only when the search does not include suggested or draft exceptions and/or requirements to be considered for inclusion in the commitment. This category is to reflect the cost of those searches identified in line 34(b).	Abstract/search fees paid to other entities, including courthouse fees and MERS access fees, during the reporting period.	Abstract/search fees incurred to other entities, including courthouse fees and MERS access fees, during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated expenses and report on the appropriate lines	Abstract/search fees incurred to other entities, including courthouse fees and MERS access fees, during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
	b) Examined search products		This category applies when the agency is buying a search from any third party, but only when the search does include suggested or draft exceptions and/or requirements to be considered for inclusion in the commitment. This category is to reflect the cost of those searches identified in line 34(a).	Abstract/search fees paid to other entities or persons, including courthouse fees and MERS access fees, during the reporting period.	Abstract/search fees incurred to other entities or persons, including courthouse fees and MERS access fees, during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Abstract/search fees incurred to other entities or persons, including courthouse fees and MERS access fees, during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
62	Title examination expenditures with third parties		This category applies to purchases of stand-alone examinations from third parties.	Title examination fees paid to other entities or persons during the reporting period.	Title examination fees incurred to other entities or persons during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Title examination fees incurred to other entities or persons during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
63	Expense from non-title insurance products produced		A "non-title-insurance title product" is any product produced by the reporting agent which is intended for some use other than a title insurance commitment or policy. Examples of a non-insurance product are Ownership and Encumbrance reports (O&Es), property profiles, abstracts, opinions, guarantees, etc. Do not include any items counted on Lines 32 a) or b). Do not include payroll expense or any expense reported elsewhere.	Enter expenses incurred during the reporting period in producing non-title insurance products that are not reported elsewhere.	Enter expenses incurred in Florida during the reporting period in producing non-title insurance products that are not reported elsewhere.	Enter expenses incurred in Florida during the reporting period reducing non-title insurance products that are not reported elsewhere.
64	Aggregate Computer/software expenses		Include the names of software vendors used.	Enter amounts incurred for Computer and software expenses during the reporting year in Florida.	Enter amounts incurred for Computer and software expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts incurred for Computer and software expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
65	Non-real estate depreciation			If depreciation is claimed on yearly taxes, enter the amount claimed here (as negative number).	If depreciation is claimed on yearly taxes, enter the amount claimed here (as negative number). For unallocated depreciation, (if applicable) determine such depreciation in Florida by multiplying the total amount of such unallocated depreciation for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated depreciation and report on the appropriate lines	If depreciation is claimed on yearly taxes, enter the amount claimed here (as negative number). For unallocated depreciation, (if applicable) determine such depreciation in Florida by multiplying the total amount of such unallocated depreciation for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated depreciation and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
66	Equipment & vehicle lease expense		Limit this amount to actual lease expense incurred during the reporting period	Enter actual expense incurred during the reporting period	Enter actual expense incurred during the reporting period in Florida	Enter actual expense incurred during the reporting period in Florida
67	Business insurance		Enter the amount incurred for business insurance costs during the reporting year in Florida (Note: do not include E&O insurance or fidelity/surety bonds; include those expenses on Lines 91 and 92 below). Do not include health insurance.	Enter the amount incurred for business insurance costs during the reporting year in Florida.	Enter the amount incurred for business insurance costs during the reporting year in Florida (For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter the amount incurred for business insurance costs during the reporting year in Florida (For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
68	Business legal		Enter business legal expenses incurred during the reporting year in Florida (Note: Do not include legal expenses for losses)	Enter business legal expenses incurred during the reporting year in Florida.	Enter business legal expenses incurred during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter business legal expenses incurred during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
69	Accounting, external expenses		Enter external accounting expenses incurred during the reporting year in Florida.	Enter external accounting expenses incurred during the reporting year in Florida.	Enter external accounting, auditing and examination expenses incurred during the reporting year in Florida. For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter external accounting, auditing and examination expenses incurred during the reporting year in Florida. For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
70	Licenses, taxes, and fees		Enter the amount incurred for licenses, taxes, and other governmental fees incurred during the reporting year in Florida. (Note: do not include recording charges or federal income taxes here). This category includes agency and agent appointment fees.	Enter the amount incurred for licenses, taxes, and other governmental fees incurred during the reporting year in Florida.	Enter the amount incurred for licenses, taxes, and other governmental fees incurred during the reporting year in Florida. For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated expenses and report on the appropriate lines	Enter the amount incurred for licenses, taxes, and other governmental fees incurred during the reporting year in Florida. For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
71	Marketing/sales			Enter the amount incurred for marketing, sales, advertising, and promotional expenditures (if not included as employee expenses in lines 50-56) during the reporting year in Florida. Do not include travel and lodging expenses.	Enter the amount incurred for marketing and sales expenditures (if not included as reimbursements in wages) during the reporting year in Florida. Do not include travel and lodging expenses. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter the amount incurred for marketing and sales expenditures (if not included as reimbursements in wages) during the reporting year in Florida. Do not include travel and lodging expenses. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
72	Travel and lodging			Enter the amount incurred for travel and lodging expenses during the reporting year in Florida.	Enter the amount incurred for travel and lodging expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter the amount incurred for travel and lodging expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines
	a) For marketing and sales					
	b) For employee and owner education		Include travel and lodging expense for association events in this line			
	c) For all other business purposes					
73	Employee and owner education			Enter the amount of education expenses paid during the reporting period for employees and owners located in Florida. Do not include travel and lodging expenses for education.	Enter the amount of education expenses incurred during the reporting year in Florida. Do not include travel and lodging expenses for education. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter the amount of education expenses incurred during the reporting year in Florida. Do not include travel and lodging expenses for education. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (line 24). Add this number to the such allocated expenses and report on the appropriate lines

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
74	Bank charges			Enter the amount of unreimbursed Bank charges paid during the reporting period in Florida.	Enter the amount of unreimbursed Bank charges incurred during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter the amount of unreimbursed Bank charges incurred during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
75	Charge offs and expenses incurred for canceled orders		This category includes charge-offs for accounts receivable and expenses not recovered for canceled orders	Enter accounts receivable charge-offs and other expenses during the reporting period in Florida.	Enter Accounts receivable charge-offs and other expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter Accounts receivable charge-offs and other expenses during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
76	Governmental Fines & Penalties		Enter amounts paid in governmental fines and penalties. These amounts will not be included in total expenses. Amounts paid to lenders with regard to delayed closings packages and the delivery of notes and policies are not to be included in this category.	Enter amounts paid in fines and penalties during the reporting period.	Enter amounts paid in fines and penalties paid in Florida during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated amounts and report on the appropriate lines.	Enter amounts paid in fines and penalties paid in Florida during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated amounts and report on the appropriate lines.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
77	Political Donations		Include PAC donations in this line	Enter amounts paid in political donations during the reporting period.	Enter amounts paid in political donations paid in Florida during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the allocated amounts and report on the appropriate lines.	Enter amounts paid in political donations paid in Florida during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated amounts and report on the appropriate lines.
78	Professional Association fees and contributions			Enter amounts paid in association fees and contributions during the reporting period.	Enter amounts paid in association fees and contributions during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated amounts and report on the appropriate lines.	Enter amounts paid in association fees and contributions during the reporting period. For unallocated amounts, (if applicable) determine such amounts in Florida by multiplying the total amount of such unallocated amounts for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated amounts and report on the appropriate lines.
79	Lobbying Expense		This category includes payments to such organizations as the Bar Association, the Florida Land Title Association, and other trade associations, as well as the costs and expenses involved in participating in their activities.	Enter amounts paid in lobbying expenses during the reporting period.	Enter amounts paid in lobbying expenses during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines.	Enter amounts paid in lobbying expenses during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
80	File storage expense		Enter total annual expense for storing files when such storage is mandated by Florida Statutes. Do not include such expense if paid for by underwriter.  Do not allocate a portion of amounts otherwise reflected in Lines 57 and 58 for on-site storage.	Enter amounts paid in mandatory file storage expenses during the reporting period.	Enter amounts paid in mandatory file storage expenses during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter amounts paid in mandatory file storage expenses during the reporting period. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
81	Miscellaneous expense			Enter miscellaneous expenses (e.g. office supplies) during the reporting period in Florida.	Enter miscellaneous expenses (e.g. office supplies) during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter miscellaneous expenses (e.g. office supplies) during the reporting year in Florida. For unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
82	Total business expenses (automatically totals)			This line will automatically total.	This line will automatically total.	This line will automatically total.
	<b>Direct Agency Loss Expenses</b>					

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
83	Amounts paid directly by agent for title error losses not reimbursed by underwriter or any other party, and not included in underwriter loss reserves.		NOTE: For lines 83 through 88 do NOT include legal expenses incurred as a result of claim investigation or settlement of reporting entity Title Losses. Enter legal expenses on line 87  Title error losses are losses arising out of errors in performing primary title services as defined in 627, 7711 as "determining insurability in accordance with sound underwriting practices based upon evaluation of a reasonable title search or a search of the records of a Uniform Commercial Code filing office and such other information as may be necessary, determination and clearance of underwriting objections and requirements to eliminate risk, preparation and issuance of a title insurance commitment setting forth the requirements to insure, and preparation and issuance of the policy. Such services do not include closing services or title searches, for which a separate charge or separate charges may be made." They may include errors arising out of the recording of deeds and the paying of taxes.	Enter total amount paid by the reporting entity, net of recoupment during the reporting period and in Florida that were not reimbursed by an underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing losses otherwise reported on Lines 85 and 86.	Enter total amount paid by the reporting entity, net of recoupment during the reporting period and in Florida that were not reimbursed by an underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing losses otherwise reported on Lines 85 and 86.	NA

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
84	a) Number of Title Error Loss Files Opened		NOTE: If reporting agency opens a new file for each loss event (a "title loss file"), enter the total number of loss files opened during the reporting period. If agency does not open a new file, enter the total number of loss events received during the reporting period. Include loss events received (or files open) regardless of whether they were sent to an underwriter for resolution	Enter total number of title loss files opened by the reporting entity during the reporting period that will not be reimbursed by the underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing loss files otherwise reported on Lines 84 and 85.	Enter total number of title loss files opened by the reporting entity during the reporting period that will not be reimbursed by the underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing loss files otherwise reported on Lines 84 and 85.	
	b) Number of Title Error Loss Files Paid		Do not report losses from search or closing services on this line.	Enter total number of title error loss files paid by the reporting entity during the reporting period that will not be reimbursed by the underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing loss otherwise reported on Lines 84 and 85.	Enter total number of title error loss files paid by the reporting entity during the reporting period that will not be reimbursed by the underwriter or paid from the underwriter's policy loss reserves. Do not include search or closing loss otherwise reported on Lines 84 and 85.	
	c) Reimbursements paid to underwriter CPL losses		Some title error losses can be title error losses and CPL losses, depending on how the underwriter wishes to classify them. Include here only actual reimbursements for CPL losses designated as such by your underwriters, excepting contract deductibles. Report contract deductibles on Lines 85-87 below.	Enter total amount of reimbursements paid by reporting entity during the reporting period to all underwriters for claims paid, excepting contract deductible, in Florida. Report contract deductibles on line 8587 below.	Enter total amount of reimbursements paid by reporting entity during the reporting period to all underwriter for claims paid, excepting contract deductible, in Florida. Report contract deductibles on line 8587 below.	N/A

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
85	Closing error losses		NOTE: A "closing error loss" is any loss paid resulting from errors in performing closing services, such as fees paid to re-record documents. Closing services are defined in 627.7711 as "services performed by a licensed title insurer, title insurance agent or agency, or attorney agent in the agent's or agency's capacity as such, including, but not limited to, preparing documents necessary to close the transaction, conducting the closing, or handling the disbursing of funds related to the closing in a real estate closing transaction in which a title insurance commitment or policy is to be issued."	Enter total amount of closing losses paid, net of recoupment, during the reporting period for closing transactions in Florida	Enter total amount of closing losses paid, net of recoupment, during the reporting period for closing transactions in Florida	Enter total amount of closing losses paid, net of recoupment, during the reporting period for closing transactions in Florida
	a) Number of Closing Error Losses resulting from escrow shortages		Enter total number (not dollar amount) of closing error files that were short-funded during reporting period in Florida.	Enter total number (not dollar amount) of closing error files that were short-funded during reporting period in Florida.	Enter total number (not dollar amount) of closing/escrow files that were short-funded during reporting period in Florida.	Enter total number (not dollar amount) of closing/escrow files that were short-funded during reporting period in Florida.
	b) Total amount of funded shortages, including defalcations by employees but not by principals		Do not include amounts listed on line 84 as Closing Error Losses.	Enter total amount of shortages, net of recoupment, on closing files funded during the reporting period in Florida.	Enter total amount of shortages, net of recoupment, on closing files funded during the reporting period in Florida.	Enter total amount of shortages, net of recoupment, on closing files funded during the reporting period in Florida.
86	Abstract/search losses error losses.		NOTE: An "Abstract/search losses error losses" is any loss paid resulting from errors in performing abstracts or searches, such as missed HOA dues, missed taxes, etc. Title Searches are defined in 627.7711 as "the compiling of title information from official or public records."	Enter total amount of losses paid during the reporting period in Florida resulting from abstracts or searches performed, not otherwise included in line 82 or 83, not reimbursed by an underwriter or paid from the underwriter's policy loss reserves and not reimbursed from any other party including an E&O insurer.	Enter total amount of losses paid during the reporting period in Florida resulting from abstracts or searches performed, not otherwise included in line 82 or 83, not reimbursed by an underwriter or paid from the underwriter's policy loss reserves and not reimbursed from any other party.	Enter total amount of losses paid during the reporting period in Florida resulting from abstracts or searches performed, not otherwise included in line 82 or 83, or paid from the underwriter's policy loss reserves and not reimbursed from any other party.

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
87	Title, Closing, and Search Error loss-related legal expenses		Enter total amount of loss-related legal expenses paid during the reporting period in Florida, not otherwise included in line 68, and not reimbursed by an underwriter or paid from the underwriter's policy loss/expense reserves.	Enter total amount of loss-related legal expenses paid during the reporting period in Florida, not otherwise included in Line 68, and not reimbursed by an underwriter or paid from the underwriter's policy loss/expense reserves.	Enter total amount of loss-related legal expenses paid during the reporting period in Florida, not otherwise included in Line 68, and not reimbursed by an underwriter or paid from the underwriter's policy loss/expense reserves.	Enter total amount of loss-related legal expenses paid during the reporting period in Florida, not otherwise included in Line 68 and not paid from the underwriter's policy loss/expense reserves.
88	Deductibles paid			Enter total amount of all underwriter claims-related deductibles paid during the reporting period in Florida.	Enter total amount of all underwriter claims-related deductibles paid during the reporting period in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24).	N/A
89	Total cost of transactions in which a policy was intended to be issued but was not issued for any reason.		Use the template in Schedule B to aid in developing total costs. These costs are shown for illustrative purposes. They have already been captured in payroll and other expenses.	Enter total cost of transactions in which a policy was intended to be issued but was not issued for any reason.	Enter total cost of transactions in which a policy was intended to be issued in Florida but was not issued for any reason.	Enter total cost of transactions in which a policy was intended to be issued in Florida but was not issued for any reason.
90	Total agency loss expenses (automatically totals)			This line will automatically total.	This line will automatically total.	This line will automatically total.
	<b>Loss Avoidance Expenses</b>					

Line #	Line Description	Value	Comments	Single State Agent	Multi-State Agent	Retail Offices of Direct-Writing Underwriters
91	E&O Insurance premiums			Enter total amount of E&O Insurance premiums paid during the reporting period in Florida.	Enter total amount of E&O Insurance premiums paid during the reporting period in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter total amount of E&O Insurance premiums paid during the reporting period in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
92	Fidelity/Surety bond premiums			Enter total amount of Fidelity/Surety Bond premiums paid during the reporting period in Florida.	Enter total amount of Fidelity/Surety Bond premiums paid during the reporting period in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines	Enter total amount of Fidelity/Surety Bond premiums paid during the reporting period in Florida. If the reporting entity does business in more than one state, non-identifiable amounts should be allocated based upon the percentage of reporting state business (Line 24). For such unallocated expenses, (if applicable) determine such expenses in Florida by multiplying the total amount of such unallocated expenses for all states by the percentage of business performed in Florida (Line 24). Add this number to the such allocated expenses and report on the appropriate lines
93	Total Loss Avoidance Expense			Total lines 91 and 92.		
94	Total expenses (automatically totals)			This line will automatically total.	This line will automatically total.	This line will automatically total.



**Schedule A**

States in which agency operates (list)

List of underwriters and percentage of business, by total premium written on each

Licensed employees accounted for in lines 27(a), (b), (c), and 28, showing for each their name as licensed and their Florida Title Agent License Number

Names and addresses of entities from which searches are purchased

If reporting entity is an affiliated business (see line 19), list names, addresses, and type of business for each affiliate

List software vendor(s) for primary closing software

## Agent Activities to Be Included in Data Call

1. Specify annual hours spent on each item designated by Roman numerals and the unique hourly cost per item. (Alternatively: Estimate percentage of time spent on each item.) The subcategories designated by letters or Arabic numerals are for illustrative purposes only. Their hourly costs or percentages of time spent on those items need not be recorded.
2. When items are done simultaneously, assign 50% of hours to each item (for example, when documents are examined as part of the search).
3. Related non-personnel costs and overhead costs are captured in the main data call section.

<p><b>I. Search</b></p>		<p>Defined in 627.7711(4) as the compiling of title information from official or public records.</p>
<p><b>II. Examination of documents, which includes the following functions:</b></p>		<p>Evaluating results of a reasonable title search and other information uncovered. (Primary Title Service-627.7711(1)(b))</p>
<p><b>A. Examining documents uncovered in title search</b></p>		
<p><b>B. Isolating possible underwriting objections and requirements found in documents for in depth evaluation</b></p>		

<p><b>III. Determination of insurability, which includes the following functions:</b></p>		<p>Determination of underwriting objections (exceptions) and requirements for commitment, preparing commitment (adding exceptions and requirements to it), and issuing commitment. (Primary Title Service-627.7711(1)(b))</p>
<p>A. Ordering and evaluating survey</p>		
<p>B. Ordering lien and mortgage payoff Inquiries</p>		
<p>C. Uncovering and evaluating liens</p>		
<p>D. Uncovering and evaluating other covenants</p>		
<p>E. Uncovering and evaluating judgments</p>		
<p>F. Uncovering and evaluating legal proceedings in process</p>		
<p>G. Uncovering and evaluating HAO/Condominium assessments</p>		
<p>H. Uncovering and evaluating boundary disputes</p>		
<p>I. Verifying payment of property taxes</p>		
<p>J. Evaluating Vesting deed</p>		
<p>K. Evaluating Easements</p>		

L.	Reviewing Plats/CCRS		
M.	Reviewing complex title issues		
1.	Mineral rights		
2.	Fissionable materials reserved to federal government		
3.	Sovereign rights		
4.	Tribal rights		
5.	Riparian rights		
6.	Probate		
7.	Divorce		
8.	Foreclosure		
9.	Bankruptcy		
10.	Short sales		
11.	Reverse mortgage		
N.	Making decisions as to which exceptions to include in commitment and crafting their wording		

O. Making decisions as to which requirements to include in commitment and crafting their wording		
<b>IV. Curative Efforts, which includes the following functions:</b>		Clearance of underwriting objections and requirements for insuring and issuing policy. (Primary Title Service-627.7711(1)(b))
A. Obtaining releases on liens and mortgage		
B. Curing defective instruments		
C. Clearing physical property issues		
D. Curing estate and family ownership issues		
E. Curing legal description issues		
F. Curing other issues discovered in Section III C above		
G. Preparation and issuance of policy		
1. Verifying proper clearance of underwriting objections		
2. Verifying proper completion of underwriting requirements		

3. Deciding on which exception to include in policy			
4. Deciding on which endorsements to attach to policy			
<b>V. Closing, which includes the following functions:</b>	Closing Services as defined in 627.7711(1)(a)		
A. Review and follow lender's closing instructions			
B. Take measures to avoid Closing Protection Letter claims			
C. Review contract/title order for document preparation information			
D. Prepare documents for closing			
E. Conducting the closing			
F. Execution of documents			
G. Escrow matters, including the handling of funds related to the closing			
H. File documents and Completion of Requirements to Perfect Instruments			

		<b>Title Agent Statistical Information Submission: Complete once for 1-4 family residential and once again for all other (commercial).</b>						
	<b>Total Premium (Including Underwriter's Portion)</b>	<b>No. of Transactions</b>	<b>Rebate Amount</b>	<b>Direct Agency Losses Paid</b>	<b>Fraud Losses (Non-CPL) Paid</b>			
<b>First Mortgage Loan Policies</b>								
<b>Policy Limits</b>								
0 - 100,000								
100,001 - 1,000,000								
1,000,001 - 5,000,000								
5,000,001 - 10,000,000								
10,000,001 - Unlimited								
<b>Owners' Policies</b>								
<b>Policy Limits</b>								
0 - 100,000								
100,001 - 1,000,000								
1,000,001 - 5,000,000								
5,000,001 - 10,000,000								
10,000,001 - Unlimited								
<b>Leasehold Policies</b>								

<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>2nd Mortgage Policies</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Construction Loan Policies</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Reissue Loan Policies</b>									
<b>Refinance</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 10,000,000									
10,000,001 - Unlimited									

<b>Reissue Loan Policies</b>									
<b>Non-Refinance</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Reissue Owners' Policies</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Reissue Leasehold Policies</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Substitution Loan Policies</b>									
<b>3 yrs &amp; Less @ 30%</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									

<b>Substitution Loan Policies</b>									
<b>3 - 4 yrs @ 40 %</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Substitution Loan Policies</b>									
<b>4 - 5 yrs @ 50%</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>Substitution Loan Policies</b>									
<b>5 - 10 yrs @ 60%</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									
1,000,001 - 5,000,000									
5,000,001 - 10,000,000									
10,000,001 - Unlimited									
<b>New Home Discount Policies</b>									
<b>Policy Limits</b>									
0 - 100,000									
100,001 - 1,000,000									

1,000,001 - 5,000,000						
5,000,001 - 10,000,000						
10,000,001 - Unlimited						
<b>Simultaneous Issue Policies</b>	<b>Direct Premium</b>	<b>No. of Transactions @ \$25 Minimum Premium</b>	<b>No. of Transactions \$26 - \$100 Premium</b>	<b>No. of Transactions \$101 - \$300 Premium</b>	<b>No. of Transactions \$301 - \$500 Premium</b>	<b>No. of Transactions over \$500 Premium</b>
<b>Policy Limits</b>						
0 - 100,000						
100,001 - 1,000,000						
1,000,001 - 5,000,000						
5,000,001 - 10,000,000						
10,000,001 - Unlimited						
<b>Total Direct Premium and Rebate Amounts</b>						

624.308 Rules.—

(1) The department and the commission may each adopt rules pursuant to ss. 120.536(1) and 120.54 to implement provisions of law conferring duties upon the department or the commission, respectively.

(2) In addition to any other penalty provided, willful violation of any such rule shall subject the violator to such suspension or revocation of certificate of authority or license as may be applicable under this code as for violation of the provision as to which such rule relates.

624.307 General powers; duties.—

(1) The department and office shall enforce the provisions of this code and shall execute the duties imposed upon them by this code, within the respective jurisdiction of each, as provided by law.

627.782 Adoption of rates.—

(1) Subject to the rating provisions of this code, the commission must adopt a rule specifying the premium to be charged in this state by title insurers for the respective types of title insurance contracts and, for policies issued through agents or agencies, the percentage of such premium required to be retained by the title insurer which shall not be less than 30 percent. However, in a transaction subject to the Real Estate Settlement Procedures Act of 1974, 12 U.S.C. ss. 2601 et seq., as amended, no portion of the premium attributable to providing a primary title service shall be paid to or retained by any person who does not actually perform or is not liable for the performance of such service.

(2) In adopting premium rates, the commission must give due consideration to the following:

(a) The title insurers' loss experience and prospective loss experience under closing protection letters and policy liabilities.

(b) A reasonable margin for underwriting profit and contingencies, including contingent liability under s. 627.7865, sufficient to allow title insurers, agents, and agencies to earn a rate of return on their capital that will attract and retain adequate capital investment in the title insurance business and maintain an efficient title insurance delivery system.

(c) Past expenses and prospective expenses for administration and handling of risks.

(d) Liability for defalcation.

(e) Other relevant factors.

(3) Rates may be grouped by classification or schedule and may differ as to class of risk assumed.

(4) Rates may not be excessive, inadequate, or unfairly discriminatory.

(5) The premium applies to each \$100 of insurance issued to an insured.

(6) The premium rates apply throughout this state.

(7) The commission shall, in accordance with the standards provided in subsection (2), review the premium as needed, but not less frequently than once every 3 years, and shall, based upon the review required by this subsection, revise the premium if the results of the review so warrant.

(8) Each title insurance agency and insurer licensed to do business in this state and each insurer's direct or retail business in this state shall maintain and submit information, including revenue, loss, and expense data, as the office determines necessary to assist in the analysis of title insurance premium rates, title search costs, and the condition of the title insurance industry in this state. This information must be transmitted to the office annually by March 31 of the year after the reporting year. The commission shall adopt rules regarding the collection and analysis of the data from the title insurance industry.

624.424 Annual statement and other information. —

(1)(a) Each authorized insurer shall file with the office full and true statements of its financial condition, transactions, and affairs. An annual statement covering the preceding calendar year shall be filed on or before March 1, and quarterly statements covering the periods ending on March 31, June 30, and September 30 shall be filed within 45 days after each such date. The office may, for good cause, grant an extension of time for filing of an annual or quarterly statement. The statements shall contain information generally included in insurers' financial statements prepared in accordance with generally accepted insurance accounting principles and practices and in a form generally utilized by insurers for financial statements, sworn to by at least two executive officers of the insurer or, if a reciprocal insurer, by the oath of the attorney in fact or its like officer if a corporation. To facilitate uniformity in financial statements and to facilitate office analysis, the commission may by rule adopt the form for financial statements approved by the National Association of Insurance Commissioners in 2002, and may adopt subsequent amendments thereto if the methodology remains substantially consistent, and may by rule require each insurer to submit to the office or such organization as the office may designate all or part of the information contained in the financial statement in a computer-readable form compatible with the electronic data processing system specified by the office.

(b) Each insurer's annual statement must contain a statement of opinion on loss and loss adjustment expense reserves made by a member of the American Academy of Actuaries or by a qualified loss reserve specialist, under criteria established by rule of the commission. In adopting the rule, the commission must consider any criteria established by the National Association of Insurance Commissioners. The office may require semiannual updates of the annual statement of opinion as to a particular insurer if the office has reasonable cause to believe that such reserves are understated to the extent of materially misstating the financial position of the insurer. Workpapers in support of the statement of opinion must be provided to the office upon request. This paragraph does not apply to life insurance or title insurance.

(c) The commission may by rule require reports or filings required under the insurance code to be submitted by electronic means in a computer-readable form compatible with the electronic data processing equipment specified by the commission.

(2) The statement of an alien insurer shall be verified by the insurer's United States manager or other officer duly authorized. It shall be a separate statement, to be known as its general statement, of its transactions, assets, and affairs within the United States unless the office requires otherwise. If the office requires a statement as to the insurer's affairs elsewhere, the insurer shall file such statement with the office as soon as reasonably possible.

(3) Each insurer having a deposit as required under s. 624.411 shall file with the office annually with its annual statement a certificate to the effect that the assets so deposited have a market value equal to or in excess of the amount of deposit so required.

(4) At the time of filing, the insurer shall pay the fee for filing its annual statement in the amount specified in s. 624.501.

(5) The office may refuse to continue, or may suspend or revoke, the certificate of authority of an insurer failing to file its annual or quarterly statements and accompanying certificates when due.

(6) In addition to information called for and furnished in connection with its annual or quarterly statements, an insurer shall furnish to the office as soon as reasonably possible such information as to its transactions or affairs as the office may from time to time request in writing. All such information furnished pursuant to the office's request shall be verified by the oath of two executive officers of the insurer or, if a reciprocal insurer, by the oath of the attorney in fact or its like officers if a corporation.

(7) The signatures of all such persons when written on annual or quarterly statements or other reports required by this section shall be presumed to have been so written by authority of the person whose signature is affixed thereon. The affixing of any signature by anyone other than the purported signer

constitutes a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

(8)(a) All authorized insurers must have conducted an annual audit by an independent certified public accountant and must file an audited financial report with the office on or before June 1 for the preceding year ending December 31. The office may require an insurer to file an audited financial report earlier than June 1 upon 90 days' advance notice to the insurer. The office may immediately suspend an insurer's certificate of authority by order if an insurer's failure to file required reports, financial statements, or information required by this subsection or rule adopted pursuant thereto creates a significant uncertainty as to the insurer's continuing eligibility for a certificate of authority.

(b) Any authorized insurer otherwise subject to this section having direct premiums written in this state of less than \$1 million in any calendar year and fewer than 1,000 policyholders or certificateholders of directly written policies nationwide at the end of such calendar year is exempt from this section for such year unless the office makes a specific finding that compliance is necessary in order for the office to carry out its statutory responsibilities. However, any insurer having assumed premiums pursuant to contracts or treaties or reinsurance of \$1 million or more is not exempt. Any insurer subject to an exemption must submit by March 1 following the year to which the exemption applies an affidavit sworn to by a responsible officer of the insurer specifying the amount of direct premiums written in this state and number of policyholders or certificateholders.

(c) The board of directors of an insurer shall hire the certified public accountant that prepares the audit required by this subsection and the board shall establish an audit committee of three or more directors of the insurer or an affiliated company. The audit committee shall be responsible for discussing audit findings and interacting with the certified public accountant with regard to her or his findings. The audit committee shall be comprised solely of members who are free from any relationship that, in the opinion of its board of directors, would interfere with the exercise of independent judgment as a committee member. The audit committee shall report to the board any findings of adverse financial conditions or significant deficiencies in internal controls that have been noted by the accountant. The insurer may request the office to waive this requirement of the audit committee membership based upon unusual hardship to the insurer.

(d) An insurer may not use the same accountant or partner of an accounting firm responsible for preparing the report required by this subsection for more than 5 consecutive years. Following this period, the insurer may not use such accountant or partner for a period of 5 years, but may use another accountant or partner of the same firm. An insurer may request the office to waive this prohibition based upon an unusual hardship to the insurer and a determination that the accountant is exercising independent judgment that is not unduly influenced by the insurer considering such factors as the number of partners, expertise of the partners or the number of insurance clients of the accounting firm; the premium volume of the insurer; and the number of jurisdictions in which the insurer transacts business.

(e) The commission shall adopt rules to implement this subsection, which rules must be in substantial conformity with the 1998 Model Rule Requiring Annual Audited Financial Reports adopted by the National Association of Insurance Commissioners or subsequent amendments, except where inconsistent with the requirements of this subsection. Any exception to, waiver of, or interpretation of accounting requirements of the commission must be in writing and signed by an authorized representative of the office. No insurer may raise as a defense in any action, any exception to, waiver of, or interpretation of accounting requirements, unless previously issued in writing by an authorized representative of the office.

(9)(a) Each authorized insurer shall, pursuant to s. 409.910(20), provide records and information to the Agency for Health Care Administration to identify potential insurance coverage for claims filed with that agency and its fiscal agents for payment of medical services under the Medicaid program.

(b) Each authorized insurer shall, pursuant to s. 409.2561(5)(c), notify the Medicaid agency of a cancellation or discontinuance of a policy within 30 days if the insurer received notification from the Medicaid agency to do so.

(c) Any information provided by an insurer under this subsection does not violate any right of confidentiality or contract that the insurer may have with covered persons. The insurer is immune from any liability that it may otherwise incur through its release of such information to the Agency for Health Care Administration.

(10) Each insurer or insurer group doing business in this state shall file on a quarterly basis in conjunction with financial reports required by paragraph (1)(a) a supplemental report on an individual and group basis on a form prescribed by the commission with information on personal lines and commercial lines residential property insurance policies in this state. The supplemental report shall include separate information for personal lines property policies and for commercial lines property policies and totals for each item specified, including premiums written for each of the property lines of business as described in ss. 215.555(2)(c) and 627.351(6)(a). The report shall include the following information for each county on a monthly basis:

(a) Total number of policies in force at the end of each month.

(b) Total number of policies canceled.

(c) Total number of policies nonrenewed.

(d) Number of policies canceled due to hurricane risk.

(e) Number of policies nonrenewed due to hurricane risk.

(f) Number of new policies written.

(g) Total dollar value of structure exposure under policies that include wind coverage.

(h) Number of policies that exclude wind coverage.

History.—s. 68, ch. 59-205; ss. 13, 35, ch. 69-106; ss. 1, 2, ch. 70-56; s. 1, ch. 70-439; s. 3, ch. 76-168; s. 1, ch. 77-457; s. 18, ch. 77-468; ss. 2, 3, ch. 81-318; ss. 57, 64, 809(1st), ch. 82-243; s. 5, ch. 83-288; s. 8, ch. 85-245; s. 5, ch. 87-377; s. 9, ch. 89-183; s. 34, ch. 89-360; s. 3, ch. 90-119; s. 6, ch. 90-232; s. 35, ch. 90-295; ss. 20, 187, 188, ch. 91-108; s. 65, ch. 91-282; s. 4, ch. 91-429; s. 7, ch. 93-410; s. 81, ch. 95-211; s. 3, ch. 95-276; s. 186, ch. 97-102; s. 3, ch. 97-214; s. 6, ch. 97-292; s. 2, ch. 98-411; s. 258, ch. 99-8; s. 803, ch. 2003-261; s. 1, ch. 2009-189; s. 5, ch. 2011-174.

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M E M O R A N D U M

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**DATE:** November 25, 2013  
**TO:** Kevin M. McCarty, Commissioner, Office of Insurance Regulation  
**THROUGH:** Belinda Miller, General Counsel  
**FROM:** Dennis Threadgill   
Stephen Fredrickson   
**SUBJECT:** Cabinet Agenda for December 10, 2013  
Request for Final Approval to Adopt New  
Rule 69O-186.014  
Assignment #137102-13

The Office of Insurance Regulation requests that this proposed new rule be presented to the Cabinet aides on or before December 4, 2013 and to the Financial Services Commission on December 10, 2013, with a request for Final Approval to Adopt the proposed rules. A notice of the Final Rule Hearing will be published in the *Florida Administrative Register* on November 26, 2013.

The notice of proposed rules was published on October 15, 2013 in Volume 39, No. 201, of the *Register*. The hearing was not requested, therefore, the hearing was not held. . One Notice of Change was published on November 26, 2013 in Vol. 39, No. 230.

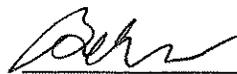
Whereas existing Rule 69O-186.013 was amended to specifically address the collection of data from agencies and Florida retail offices of direct writing title underwriters, This new rule 63O-186.014 will specifically address the collection of data from title insurance underwriters and will adopt a new form that underwriters will be required to complete on an annual basis.

Sections 624.308, 624.307(1), 627.782, F.S., provide rulemaking authority and laws implemented for this rule.

The Legal Services Office has communicated with the Joint Administrative Procedures Committee, and ascertained that their review of the rules has been completed.

 Jeffrey Joseph is the attorney handling this rule. Attached are: 1) the proposed rule(s); 2) any incorporated materials, such as forms; 3) copies of the rulemaking statutory authority and law implemented.

Approved for signature:



Belinda Miller, General Counsel

Approved for submission to Financial Services  
Commission:



Kevin M. McCarty, Commissioner  
Office of Insurance Regulation

690-186.014 Title Insurance Statistical Gathering-Title Insurance Underwriters.

(1) By the day designated in 627.782(8), F.S. of 2015 and the same day of each year after 2015, title insurance underwriters must electronically submit statistical data to the Office. The submittal shall be accomplished by electronically completing OIR form, OIR-DO-2115 (New XX/XX), "Title Insurance Experience Reporting – Title Insurance Underwriters", as adopted and incorporated by this reference, which may be obtained from the Office's web site located at <http://www.flair.com/>.

(2) OIR form OIR-DO-2115 (New XX/XX), "Title Insurance Experience Reporting – Title Insurance Underwriters", shall be completed by title insurance underwriters in accordance with the instructions for each submittal year. The initial submittal shall reflect data for the prior five years ending December 31, 2014. For each year after 2014, the submittal shall, in addition to the data for the current year, include an affidavit re-certifying the accuracy and completeness of the prior four years' data. If significant changes have been discovered in the data submitted in any of the four prior years, a corrected submittal shall be made for that year. OIR form OIR-DO-2115 (New XX/XX) shall be complete by utilizing the following document, which is hereby adopted and incorporated by reference:

ALTA Uniform Financial Reporting Plan of March, 1978, which may be obtained from the Office's web site located at <http://www.flair.com/>.

Pursuant to s. 627.782, F.S., the statistical data is collected for the purposes of analyzing premium rates, retention rates, and the condition of the title insurance industry.

(3) All submittals shall be submitted to the Office at <https://portal.fldfs.com>, the industry portal to the Office's I-File System, as a data filing. A filing shall be considered received by the Office when its arrival in the Office is shown electronically to be on business days between the hours of 8:00 a.m. and 5:00 p.m. eastern standard time. Filings received after 5:00 p.m. shall be considered to be received the next business day.

*Rulemaking Authority 624.308 FS. Law Implemented 624.307(1), 624.424, 627.782 FS.*

*History—New (XXXX)\_\_\_\_\_.*

TITLE INSURANCE EXPERIENCE REPORTING--TITLE INSURANCE UNDERWRITERS

FOR CALENDAR YEAR ENDED DECEMBER 31, \_\_\_\_\_

A F F I D A V I T

THE STATE OF \_\_\_\_\_

COUNTY OF \_\_\_\_\_

I, \_\_\_\_\_ the \_\_\_\_\_ (position) of  
\_\_\_\_\_ (Title Insurance Underwriter) and

I, \_\_\_\_\_ the \_\_\_\_\_ (position) of  
\_\_\_\_\_ (Title Insurance Underwriter)

attest that on the 31st day of December \_\_\_\_\_, all of the information contained on the attached data submittal for the named Title Insurance Underwriter submitted herewith, together with any necessary related exhibits, schedules and explanations herein contained, annexed or referred to in the named Title Insurance Underwriter's submittal are a full and true statement of income, expenses and balance sheet or, in the case of estimates for the years 2013, 2012, 2011, and 2010, a reasonable good-faith estimate, in accordance with the instructions provided for the year ended on that date, according to the best of our information, knowledge and belief.

\_\_\_\_\_  
Signature as an Executive Officer of Title  
Insurance Underwriter

\_\_\_\_\_  
E-mail Address

\_\_\_\_\_  
Signature as an Executive Officer of Title  
Insurance Underwriter

\_\_\_\_\_  
E-mail Address

Report Lines

**Title Insurance Experience Reporting--Title Insurance Underwriters**

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
	<p>Insert Annual Statement prepared according to Rule 69O-137.001, F.A.C. (Also known as the NAIC Form 9)</p> <p>Include all schedules, annual supplements, table of contents, and Index.</p>		<p>For both the national and Florida statistics, please provide data for the current year (2014) and the nine prior years where available. When the data requested was not recorded as requested in the prior years, please provide the data for the current year only.</p> <p>When prior years' data involve merged or acquired companies, show those companies' data separately for the years prior to the merger or acquisition.</p> <p>When national data must be allocated to Florida, base the allocation on the methods used in the American Land Title Association (ALTA) Uniform Financial Reporting Plan of March, 1978</p>
1		<p>Operations and Investment Exhibit (Statement of Income)</p>	<p>Use actual Florida data for Operating Income and Expenses. Otherwise use Florida data where possible and allocate national data based on the methods used in the ALTA Uniform Financial Reporting Plan, indicating which choice is used in all cases.</p>
2		<p>Operations and Investment Exhibit, Part 1A (Summary of Title Insurance premiums Written and Related Revenues)</p>	<p>Use actual Florida data.</p>
3		<p>Operations and Investment Exhibit, Part 1B (Premium Earned Exhibit)</p>	<p>Use actual Florida data.</p>

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
4		Operations and Investment Exhibit, Part 2A (Losses Paid and Reserved)	Use actual Florida data.
5		Operations and Investment Exhibit, Part 2B (Unpaid Losses and Loss Adjustment Expenses)	Use actual Florida data.
6		Operations and Investment Exhibit, Part 3 (Expenses)	Use actual Florida data. Where data are determinable only on a national basis (such as Directors' Fees, national officers' expenses, and national taxes, etc.) allocate to Florida based on the methods used in the ALTA Uniform Financial Reporting Plan of March, 1978.
7		Operations and Investment Exhibit, Part 4 (Net Operating Gain/Loss Exhibit)	Use actual Florida data.

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
8	Exhibit of Premiums and Losses		<p>This exhibit shall be repeated for each type of policy (Include Defalcation Losses and Other Closing Protection Letter Losses as separate categories for losses only) listed in Schedule 1 in lieu of using Rate Codes. The data on the Exhibit of Premium and Losses shall not be shown for separate liability ranges nor shall it be split between residential and non-residential. Thus, four iterations of the Exhibit of Premiums and Losses will be required.</p> <p>The information shown on the Exhibit of Premiums and Losses shall be aggregated into two separate categories for all variations of the Owners and Loan policies and their endorsements. Leasehold policies shall be considered Owners policies.</p> <p>Simultaneous Issue Loan and Owners policy data shall be included separately in aggregates for either Owners or Loan policies. Report Premium, Policy Limits, and Losses into the aggregates as follows:</p> <ol style="list-style-type: none"> <li>1. Report Owners Policy Limits and Premiums into Owners policies' aggregate.</li> <li>2. Report Loan Policy Premiums but not Limits into Loan policies' aggregate.</li> <li>3. Report Owners and Loan Policy Losses separately into the aggregates each type of policy.</li> </ol> <p>Simultaneous Issue Loan and Owners policies shall be counted as one Owners policy for unit counts.</p>

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
	Exhibit of Premiums and Losses Continued		Line 8 Comments Continued Columns 5 through 11 of the Exhibit shall be completed in their entirety for each type of policy, as well as for Defalcation and Other Closing Protection Letter Losses. Column 12 shall be added to record the amount of Butler Rebates returned on underwriter direct business for each type of policy.
9	Schedule F, Part 1 (Assumed Reinsurance as of December 31, Current Year)		Defalcation Losses (losses due to escrow shortages only) and Other Closing Protection Letter losses should be shown on separate reports, even though they might be included in policy type losses. If a Defalcation Loss or Closing Protection Letter Loss is also shown as a policy loss, so indicate to avoid counting the loss twice. Use actual Florida data.
10	Schedule F, Part 2 Ceded Reinsurance as of December 31, Current Year)		Use actual Florida data.
11	Schedule H, Part 1, (Showing All Title Plants Owned in Florida at December 31 of Current Year and Basis of Valuation)		Use actual Florida data.

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
12		Schedule H, Part 2, (Showing All Title Plants Acquired in Florida During the Year)	Use actual Florida data.
13		Schedule H, Part 3, (Showing All Title Plants Sold or Otherwise Disposed of in Florida During the Year)	Use actual Florida data.
14		Schedule H--Verification Between Years	Use actual Florida data.
15		Schedule H, Part 4 (Showing Total Title Assets Held Directly or by Subsidiaries)	Use actual Florida data.

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
16	Schedule P		<p>Use actual Florida data for Schedule P Reports.</p> <p>The following Schedule P Reports shall be completed:</p> <ol style="list-style-type: none"> <li>1. Part 1--Summary</li> <li>2. Part 2A--Policy Year Paid Loss and Allocated Loss Adjustment Expense</li> <li>3. Part 2B--Policy Year Loss and Allocated Loss Adjustment Expense and Case Basis Reserves</li> </ol> <p>No other Schedule P Report need be shown for Florida data.</p> <p>Repeat the Schedule P, Part 1--Summary for each policy type (and for Defalcation and Closing Protection Letter Losses), including the liability ranges shown in Schedule 1, for residential and non-residential properties. Thus, 30 iterations of the Schedule P, Part 1--Summary will be required.</p> <p>Repeat Schedule P, Parts 2A and 2B for each policy type (and for Defalcation and Closing Protection Letter Losses), NOT including the liability ranges shown in Schedule 1, for residential and non-residential properties. Thus, 6 iterations of the Schedule P, Parts 2A and 2B will be required.</p> <p>Residential and Non-Residential shall be distinguished as defined in the instructions for the NAIC Form 9.</p> <p>The information shown on the Schedule P Reports shall be aggregated to include all variations of the Owners and Loan policies and their endorsements. Leasehold policies shall be considered Owners policies.</p>

Report Lines

Line # National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
		<p>Line 16 Comments Continued</p> <p>Simultaneous Issue Loan and Owners policy data shall be included separately in aggregates for either Owners or Loan policies. Report Premium, Policy Limits, and Losses into the aggregates as follows:</p> <ol style="list-style-type: none"> <li>1. Report Owners Policy Limits and Premiums into Owners policies' aggregate.</li> <li>2. Report Loan Policy Premiums but not Limits into Loan policies' aggregate.</li> <li>3. Report Owners and Loan Policy Losses separately into the aggregates each type of policy. Simultaneous Issue Loan and Owners policies shall be counted as one Owners policy for unit counts.</li> </ol> <p>Unallocated loss expense allocated to Florida shall be based on the methods used in the ALTA Uniform Financial Reporting Plan of March, 1978.</p> <p>Unallocated loss expense should be allocated among policy types (and Defalcation and Closing Protection Letter Losses) in Florida based on the ratio of the aggregate losses generated by each policy type (and Defalcation and Closing Protection Letter Losses) to total aggregate losses generated in in Florida for those policy types (and Defalcation and Closing Protection Letter Losses).</p>

Report Lines

Line #	National Statistics from NAIC Form 9 (2012 version used for this sample)	Florida Statistics from NAIC Form 9	Comments
	Schedule P Continued		Line 16 Comments Continued  Defalcation Losses (Defined as losses due to escrow shortages only.) and Other Closing Protection Letter Losses should be shown on separate reports, even though they might be included in policy type losses. If a Defalcation Loss or Closing Protection Letter Loss is also shown as a policy loss, so indicate to avoid counting the loss twice.
17	Schedule P Interrogatories		Please answer questions regarding policies issued in Florida.
18	Supplemental Schedule of Business Written by Agency		Use actual Florida data.

Line #	Types of Policies for which Exhibit of Premiums and Losses and Schedule P Reports	Types of Policies for which Exhibit of Premiums and Losses and Schedule P Reports	Types of Policies for which Exhibit of Premiums and Losses and Schedule P Reports	Types of Policies for which Exhibit of Premiums and Losses and Schedule P Reports	Comments
	Residential Property	Non-Residential Property	Defalcation Losses	Other Closing Protection Letters Losses	<p>The information shown on the Exhibit of Premiums and Losses and the Schedule P Reports shall be aggregated into two separate categories for all variations of the Owners and Loan policies and their endorsements. Leasehold policies shall be considered Owners policies.</p> <p>Simultaneous Issue Loan and Owners policy data shall be included separately in aggregates for either Owners or Loan policies. Report Premium, Policy Limits, and Losses into the aggregates as follows:</p> <ol style="list-style-type: none"> <li>1. Report Owners Policy Limits and Premiums into Owners policies' aggregate.</li> <li>2. Report Loan Policy Premiums but not Limits into Loan policies' aggregate.</li> <li>3. Report Owners and Loan Policy Losses separately into the aggregates each type of policy.</li> </ol> <p>Simultaneous Issue Loan and Owners policies shall be counted as one Owners policy for unit counts.</p>

	Owners' Policy	Owners' Policy	Defalcation Losses	Other Closing Protection Letters Losses	Defalcation Losses (Defined as losses due to escrow shortages only) and Other Closing Protection Letter Losses should be shown on separate reports, even though they might be included in policy type losses. If a Defalcation Loss or Closing Protection Letter Loss is also shown as a policy loss, so indicate to avoid counting the loss twice.
1	Owners' Policy	Owners' Policy	Defalcation Losses	Other Closing Protection Letters Losses	
2	Policy Limits	Policy Limits	Related Policy Limits	Related Policy Limits	
3	0 - 100,000	0 - 100,000	0 - 100,000	0 - 100,000	
4	100,001 - 1,000,000	100,001 - 1,000,000	100,001 - 1,000,000	100,001 - 1,000,000	
5	1,000,001 - 5,000,000	1,000,001 - 5,000,000	1,000,001 - 5,000,000	1,000,001 - 5,000,000	
6	5,000,001 - 10,000,000	5,000,001 - 10,000,000	5,000,001 - 10,000,000	5,000,001 - 10,000,000	
7	10,000,001 - Unlimited	10,000,001 - Unlimited	10,000,001 - Unlimited	10,000,001 - Unlimited	
8	Loan Policy	Loan Policy			
9	Policy Limits	Policy Limits			
10	0 - 100,000	0 - 100,000			
11	100,001 - 1,000,000	100,001 - 1,000,000			
12	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
13	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
14	10,000,001 - Unlimited	10,000,001 - Unlimited			



Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count Residential/Non-Residential	Total Annual Premium Residential/Non-Residential	Comments
1	Leasehold Policy	Leasehold Policy			<p>For policies, please show amounts for each liability range with totals shown in the policy description line.</p> <p>No liability ranges are required for endorsements.</p> <p>Please separate Residential and Non-Residential numbers by a forward slash.</p>
2	Policy Limits	Policy Limits			
3	0 - 100,000	0 - 100,000			
4	100,001 - 1,000,000	100,001 - 1,000,000			
5	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
6	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
7	10,000,001 - Unlimited	10,000,001 - Unlimited			
8	Junior Loan Policy	Junior Loan Policy			
9	Policy Limits	Policy Limits			
10	0 - 100,000	0 - 100,000			
11	100,001 - 1,000,000	100,001 - 1,000,000			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count Residential/Non-Residential	Total Annual Premium Residential/Non-Residential	Comments
12	1,000,001 - 5,000,000	1,000,001 - 5,000,000	Residential/Non-Residential	Residential/Non-Residential	
13	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
14	10,000,001 - Unlimited	10,000,001 - Unlimited			
15	Construction Loan Policy	Construction Loan Policy			
16	Policy Limits	Policy Limits			
17	0 - 100,000	0 - 100,000			
18	100,001 - 1,000,000	100,001 - 1,000,000			
19	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
20	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
21	10,000,001 - Unlimited	10,000,001 - Unlimited			
22	Reissue Loan Policy--Refinance	Reissue Loan Policy--Refinance			
23	Policy Limits	Policy Limits			
24	0 - 100,000	0 - 100,000			
25	100,001 - 1,000,000	100,001 - 1,000,000			
26	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
27	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
28	10,000,001 - Unlimited	10,000,001 - Unlimited			
29	Reissue Loan Policy--Non-Refinance	Reissue Loan Policy--Non-Refinance			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count Residential/Non-Residential	Total Annual Premium Residential/Non-Residential	Comments
30	Policy Limits	Policy Limits			
31	0 - 100,000	0 - 100,000			
32	100,001 - 1,000,000	100,001 - 1,000,000			
33	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
34	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
35	10,000,001 - Unlimited	10,000,001 - Unlimited			
36	Reissue Leasehold Policies	Reissue Leasehold Policies			
37	Policy Limits	Policy Limits			
38	0 - 100,000	0 - 100,000			
39	100,001 - 1,000,000	100,001 - 1,000,000			
40	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
41	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
42	10,000,001 - Unlimited	10,000,001 - Unlimited			
43	Reissue Owners' Policies	Reissue Owners' Policies			
44	Policy Limits	Policy Limits			
45	0 - 100,000	0 - 100,000			
46	100,001 - 1,000,000	100,001 - 1,000,000			
47	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
48	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
49	10,000,001 - Unlimited	10,000,001 - Unlimited			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
50	Substitution Loan Policies 3 years & Less @ 30%	Substitution Loan Policies 3 years & Less @ 30%	Residential/Non-Residential	Residential/Non-Residential	
51	Policy Limits	Policy Limits			
52	0 - 100,000	0 - 100,000			
53	100,001 - 1,000,000	100,001 - 1,000,000			
54	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
55	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
56	10,000,001 - Unlimited	10,000,001 - Unlimited			
57	Substitution Loan Policies 3 - 4 Years @ 40%	Substitution Loan Policies 3 - 4 Years @ 40%			
58	Policy Limits	Policy Limits			
59	0 - 100,000	0 - 100,000			
60	100,001 - 1,000,000	100,001 - 1,000,000			
61	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
62	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
63	10,000,001 - Unlimited	10,000,001 - Unlimited			
64	Substitution Loan Policies 4 - 5 Years @ 40%	Substitution Loan Policies 4 - 5 Years @ 40%			
65	Policy Limits	Policy Limits			
66	0 - 100,000	0 - 100,000			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
67	100,001 - 1,000,000	100,001 - 1,000,000	Residential/Non-Residential	Residential/Non-Residential	
68	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
69	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
70	10,000,001 - Unlimited	10,000,001 - Unlimited			
71	Substitution Loan Policies 5 - 10 Years @ 60%	Substitution Loan Policies 5 - 10 Years @ 60%			
72	Policy Limits	Policy Limits			
73	0 - 100,000	0 - 100,000			
74	100,001 - 1,000,000	100,001 - 1,000,000			
75	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
76	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
77	10,000,001 - Unlimited	10,000,001 - Unlimited			
78	New Home Discount Owners' Policies	New Home Discount Owners' Policies			
79	Policy Limits	Policy Limits			
80	0 - 100,000	0 - 100,000			
81	100,001 - 1,000,000	100,001 - 1,000,000			
82	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
83	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
84	10,000,001 - Unlimited	10,000,001 - Unlimited			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
85	New Home Discount Loan Policies	New Home Discount Loan Policies			
86	Policy Limits	Policy Limits			
87	0 - 100,000	0 - 100,000			
88	100,001 - 1,000,000	100,001 - 1,000,000			
89	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
90	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
91	10,000,001 - Unlimited	10,000,001 - Unlimited			
92	Mortgage Priority Guaranty Policies	Mortgage Priority Guaranty Policies			
93	Policy Limits	Policy Limits			
94	0 - 100,000	0 - 100,000			
95	100,001 - 1,000,000	100,001 - 1,000,000			
96	1,000,001 - 5,000,000	1,000,001 - 5,000,000			
97	5,000,001 - 10,000,000	5,000,001 - 10,000,000			
98	10,000,001 - Unlimited	10,000,001 - Unlimited			
99	ALTA Form 2	ALTA Form 2			
100	Florida ALTA Form 4.1	Florida ALTA Form 4.1			
101	Florida ALTA Form 5.1	Florida ALTA Form 5.1			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
102	ALTA Form 6	ALTA Form 6	Residential/Non-Residential	Residential/Non-Residential	
103	ALTA Form 6.2	ALTA Form 6.2			
104	ALTA Form 7	ALTA Form 7			
105	Florida ALTA Form 8.1	Florida ALTA Form 8.1			
106	Florida ALTA Form 9	Florida ALTA Form 9			
107	Florida ALTA Form 9.2	Florida ALTA Form 9.2			
108	Florida ALTA Form 9.3	Florida ALTA Form 9.3			
109	Florida ALTA Form 9.5	Florida ALTA Form 9.5			
110	ALTA Form 10	ALTA Form 10			
111	ALTA Form 11	ALTA Form 11			
112	Florida ALTA Form 12	Florida ALTA Form 12			
113	ALTA Form 13	ALTA Form 13			
114	ALTA Form 13.1	ALTA Form 13.1			
115	ALTA Form 14	ALTA Form 14			

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
116	ALTA Form 14.2	ALTA Form 14.2	Residential/Non-Residential	Residential/Non-Residential	
117	ALTA Form 14.3	ALTA Form 14.3			
118	FAC 690-186.005(6)(b) Revolving Credit Endorsement	FAC 690-186.005(6)(b) Revolving Credit Endorsement			
119	FAC 690-186.005(8)(b) Navigational Servitude Endorsement	FAC 690-186.005(8)(b) Navigational Servitude Endorsement			
120	FAC 690-186.005(8)(c) Shared Appreciation Endorsement	FAC 690-186.005(8)(c) Shared Appreciation Endorsement			
121	FAC 690-186.005(8)(d) Additional Interest Endorsement	FAC 690-186.005(8)(d) Additional Interest Endorsement			
122	FAC 690-186.005(8)(e) Option Endorsement	FAC 690-186.005(8)(e) Option Endorsement			
123	FAC 690-186.005(8)(f) Change in Partners Endorsement	FAC 690-186.005(8)(f) Change in Partners Endorsement			
124	FAC 690-186.005(8)(g) Contiguity Endorsement	FAC 690-186.005(8)(g) Contiguity Endorsement			

Schedule 3

Line #	Basic Information on Types of Policies and Endorsements by limit of liability range-- Residential Property	Basic Information on Types of Policies and Endorsements by limit of liability range--Non-Residential Property	Policy/Endorsement Annual Count	Total Annual Premium	Comments
125	FAC 690-186.005(8)(h) Survey Endorsement	FAC 690-186.005(8)(h) Survey Endorsement	Residential/Non-Residential	Residential/Non-Residential	
126	FAC 690-186.005(8)(i) Construction Loan Update Endorsement	FAC 690-186.005(8)(i) Construction Loan Update Endorsement			
127	FAC 690-186.005(8)(j) Foreign Currency Endorsement	FAC 690-186.005(8)(j) Foreign Currency Endorsement			
128	FAC 690-186.005(8)(k) Assignment Endorsement	FAC 690-186.005(8)(k) Assignment Endorsement			
129	FAC 690-186.005(8)(l) Balloon Mortgage Endorsement	FAC 690-186.005(8)(l) Balloon Mortgage Endorsement			

Schedule 4

Line #	Basic Information on Uniform Commercial Code Policies by limit of liability range	Policy Annual Count	Total Annual Premium	Total Annual Losses	Comments
1	Uniform Commercial Code Personal Property Policies Mezanine Financing				Please show amounts for each liability range with totals show in the policy description line.
2	Policy Limits				
3	0 - 100,000				
4	100,001 - 1,000,000				
5	1,000,001 - 5,000,000				
6	5,000,001 - 10,000,000				
7	10,000,001 - Unlimited				
8	Uniform Commercial Code Personal Property Policies Mortgage Securitizations				
9	Policy Limits				
10	0 - 100,000				
11	100,001 - 1,000,000				
12	1,000,001 - 5,000,000				
13	5,000,001 - 10,000,000				
14	10,000,001 - Unlimited				

Schedule 4

Line #	Basic Information on Uniform Commercial Code Policies by limit of liability range	Policy Annual Count	Total Annual Premium	Total Annual Losses	Comments
15	Uniform Commercial Code Personal Property Policies All Other Purposes--Specify				
16	Policy Limits				
17	0 - 100,000				
18	100,001 - 1,000,000				
19	1,000,001 - 5,000,000				
20	5,000,001 - 10,000,000				
21	10,000,001 - Unlimited				

UNIFORM FINANCIAL REPORTING PLAN  
of the  
American Land Title Association

March 1978

Note

To take advantage of several years of experience in implementing the Uniform Financial Reporting Plan in several states and of revisions in NAIC Form 9, the Uniform Financial Reporting Plan was revised in March 1978. This document reflects all such revisions and supercedes the March 1977 version.

## UNIFORM FINANCIAL REPORTING PLAN

### INTRODUCTION

Over the past several years, the level of regulatory activity in title insurance in the several states has increased markedly, and the amount of data required by regulatory authorities has substantially increased. Recognizing that this increase in regulatory requirements has important implications for the administrative costs borne by ALTA member companies, the ALTA Research and Accounting Committees, in cooperation with Arthur D. Little, Inc., have developed guidelines which may help ALTA member companies in organizing their efforts to address the regulatory data collection problem.

There are two general types of data required by regulatory authorities: *statistical data*, which describe the book of business written by insurers; and *financial data*, which describe the profitability of the title insurance enterprise. Both types of data are necessary for compliance with regulatory data requests; however, the methods appropriate for the collection of the two types differ substantially. The present document addresses only the problem of financial data collection.

The experience of the past few years has shown that the economic methods appropriate for title insurance rate analysis in any state require the construction of full income statements and balance sheets for individual state operations. Further, it has become clear that reliable figures in any one state can only be constructed if reports are prepared on a fully consolidated basis for all title insurance-related members of a holding company group, and if a consistent set of allocation rules is used by each company in its reports prepared for use in all jurisdictions.

The Uniform Financial Reporting Plan presents a framework for preparing consistent and reliable information. Its basic source of data is the NAIC Form 9, and it also draws upon management accounting information. By preparing the Uniform Financial Reporting Plan schedules in conjunction with Form 9 on an annual basis, companies can be assured of being able to meet any future regulatory request for state profitability data at minimal cost.

The Uniform Financial Reporting Plan is meant only as a suggested guide to action, and some companies may choose to accumulate data in alternate ways. However, companies adopting alternate methods should keep in mind the need to treat the issues of consolidation and allocation in a uniform manner in order to meet known regulatory requirements.

## GENERAL INSTRUCTIONS

The Uniform Financial Reporting Plan includes schedules for carrying out three basic steps:

1. *Consolidation* of the financial results of all title insurance related members of a holding company group, including underwriters and owned or controlled agents/underwritten companies;
2. *Allocation* of the consolidated results to individual states; and
3. *Summarization* of each state's results in a form suitable for economic analysis.

While the Plan has been kept flexible to allow its use by companies with widely differing operating and accounting environments, there are some general principles which all companies should keep in mind when completing the Plan.

### Consolidation

The fundamental reporting unit for the Plan is the *Group*, defined as all title insurance-related companies under common majority ownership or control, such as underwriters and owned or controlled agents/underwritten companies which file or use rates jointly. A full consolidation for both the income statement and the balance sheet of all companies within the Group must be performed to eliminate all intra-Group transactions and/or holdings. Minority interests in income and equity in companies included in the consolidation is not to be eliminated but will be included in consolidated income and net worth.

### Allocation

The Plan does not mandate allocation rules except for certain items of non-operating income and expense and certain items on the balance sheet. However, it does require that consistent allocation rules be used, and to that end draws a distinction throughout between items which are *identifiable* and those which are *non-identifiable* as to operations in a single jurisdiction. Participants in the Plan must eliminate all identifiable items from the total pool, and carry out consistent allocation procedures for each non-identifiable residual item in order to obtain the individual jurisdiction "loadings." The sum of the allocations to all jurisdictions for each non-identifiable item *must* equal the consolidated total for that item.

The notes to the Plan schedules provide some guidelines for distinguishing between identifiable and non-identifiable items. The most important of these rest on the principle that the investment portfolio and its attendant income are strictly non-identifiable as to state, as are all liabilities, surplus, and other funds with the exception of loss reserves, statutory reserves, and possibly some short-term payables or prepayments.

### Summarization

The Plan schedules used for consolidation and allocation maintain a level of detail comparable to that on pages 2 through 4 of Form 9. In order to use the results of these steps in economic analysis, it is useful to group various financial quantities into aggregates. Thus, the consolidation and allocation schedules really serve as worksheets which form the backup documentation for the summary schedules.

#### A Note on Revenue Accounting

There are significant differences from jurisdiction to jurisdiction in the statutory reporting of sales revenues. Therefore, the Plan requires that all revenues be reported gross as to agents'/underwritten companies' commissions/retentions. Further, sales of title evidence must not be netted against production expenses in the Plan schedules, but must also be reported on a gross basis in both revenue and expense accounts.

The Plan gives broad recognition to all sources of operating income accruing to title insurers. For companies included in the consolidated statements, all sources of revenue (both filed and non-filed) must be included; for non-consolidated agents/underwritten companies, all filed rate revenues as well as all other revenues in which the underwriter participates must be included. Thus, Line 3 of Schedules A1, A2, and A3 should include all risk, work, escrow and service charges to the extent that such are either a part of a filed rate or part of the underwriters' participation with the agent. The full agents' retention with respect to these items should be included in Lines 1 and 2 and reported in Line 9 of Schedules A1, A2, and A3.

#### A Note on Reconciliation to Other Filed Documents

In addition to preparing the Plan schedules, each participating company Group should maintain adequate backup documentation for all its allocation procedures, and should be prepared to reconcile its entries with similar entries on all other filed documents, including Form 9 and special state profitability and statistical reports. Reconcilability does *not* mean that all entries must be identical; rather, it means that differences must be identified and explained.

## WORK SCHEDULES AND SPECIAL INSTRUCTIONS

The Uniform Financial Reporting Plan consists of nine work schedules:

Schedules A-1, A-2, and A-3 are for consolidation, allocation and summarization, respectively, of the income statements of the reporting Group.

Schedules B-1, B-2, and B-3 are for consolidation, allocation and summarization, respectively, of the asset side of the balance sheets of the reporting Group.

Schedules C-1, C-2, and C-3 are for consolidation, allocation and summarization, respectively, of the liabilities, surplus, and other funds side of the balance sheets of the reporting Group.

These nine schedules provide a consistent source of data for the preparation of the experience reports required in various jurisdictions. The schedules do not, in themselves, constitute experience reports; rather, companies should maintain these schedules as back-up documents for the specific reports required.

Schedule A-1 - Income and Expense Consolidation - Special Instructions

N.B. Revenue and expense items must be adjusted from their Form 9 values so that revenues are reported gross as to agents'/underwritten companies' commissions/retentions. Further, sales of title evidence must not be netted against production expenses, but must be shown on a gross basis in both revenue and expense accounts.

Underwriter Columns are entered from the Form 9's of all underwriters included in the company Group.

Agent/Underwritten Company columns are entered from the financial statements of all agents/underwritten companies included in the consolidation.

Consolidating/Elimination Entry columns are provided to adjust for all intra-Group transactions, primarily commissions/retentions, reinsurance, and sales of title evidence.

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE A-1 - INCOME AND EXPENSE CONSOLIDATION

Company	Underwriters From Form 9 Page 4 Adjusted		Owned/Controlled Agents/Underwritten Companies		Consolidating/Eliminating Entries		Consolidated Group Total (To Schedule A-2)
	Co. #1	Co. #2	Co. #1	Co. #2	Underwriter Agent	Underwriter Agent	
CALENDAR YEAR ENDED DECEMBER 31, 19__							
	OPERATING REVENUE						
1							
2							
3							
4							
5							
6							
7							
	OPERATING EXPENSES						
8							
9							
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							
	NON-OPERATING RETURNS						
32							
33							
34							
35							
36							
37							
38							

(excludes interest expense, line 32)

Schedule A-2 - Income and Expense Allocation - Special Instructions

N.B. The symbol "I" next to a line item title indicates that the line item is strictly identifiable as to state; the symbol "N" indicates that an item is strictly non-identifiable as to state; the symbol "B" indicates that an item may have both identifiable and non-identifiable components.

Lines 1 through 31 are to be completed using the general principles of allocation discussed in the General Instructions to the Plan. Please note in particular that:

Sales (Lines 1 through 3) must be shown gross as to agents'/ underwritten companies' commissions/retentions and gross as to sales of title evidence netted against production expenses in the statutory accounts. All income associated with a particular real property transaction should be assigned to the state in which the property is located, irrespective of where the transaction is consummated.

Reinsurance (Lines 4 and 5) may include both facultative and treaty components. Facultative reinsurance, assumed or ceded, is to be assigned to the State in which the covered risk is located. Treaty reinsurance must be allocated among states on an equitable basis.

Net Increase in Statutory Reserves (Line 6) must be reported as actually established based on changes in the book of business for each state.

Losses and Loss Adjustment Expenses (Line 8) directly associated with a particular risk must be assigned to the state in which the risk is located. Non-identifiable loss expenses, such as the salary cost of claims department staff and their related occupancy costs, must be allocated among states on an equitable basis.

Debt service expense (Line 32) must be allocated among states proportional to debt funds in each state (Schedule C-3, line 6).

Investment items (Lines 33 through 38) must be allocated among states proportional to total capital in each state (Schedule C-3, line 7 ).

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE A-2 - INCOME AND EXPENSE ALLOCATION

Company	Consolidated Group Total (From Schedule A-1)	Identifiable Items			Non-Identifiable Items		
		State #1	State #2	State #N	State #1	State #2	State #N
1	Premiums Written..... (F)						
2	Service Charges and Other Income..... (I)						
3	GROSS SALES..... (I)						
4	Reinsurance Assumed..... (B)						
5	Reinsurance Ceded..... (B)						
6	Net Increase in Statutory Reserves..... (I)						
7	TOTAL OPERATING REVENUE..... (B)						
	<b>OPERATING REVENUE</b>						
8	Losses and Loss Adjustment Expense Incurred..... (B)						
9	Commissions/Retentions..... (I)						
	Other Operating Expenses (Classify as appropriate)						
10							
11							
12							
13							
14							
15							
16							
17							
18							
19							
20							
21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31	TOTAL OPERATING EXPENSES.....						
	<b>NON-OPERATING RETURNS</b>						
32	Interest Paid on borrowed money, notes and encumbrances on real estate..... (M)						
33	Investment Income-Tax Exempt-Before Expenses..... (M)						
34	Investment Income-Dividends-Before Expenses..... (M)						
35	Investment Income-Other-Before Expenses..... (M)						
36	Net Realized Capital Gains (Losses)..... (M)						
37	Net Unrealized Capital Gains (Losses)..... (M)						
38	Investment expenses and other deductions..... (M)						

(excludes interest expense, Line 32)

Schedule A-3 - Income and Expense Summary - Special Instructions

The entries in Schedule A-3 are drawn from Schedule A-2. Special requirements in particular jurisdictions may require different definitions of the portion of gross sales identified as "underwriting and examination fees" (Line 1) versus "other service income" (Line 2); otherwise, the following reconciliation schedule should hold exactly:

<u>Schedule A-3</u>		<u>Schedule A-2</u>
<u>State Column or Total Column</u>	<u>must equal</u>	<u>State Columns or</u>
<u>Line #</u>		<u>Total All States Column</u>
		<u>Line #, Subcolumn</u>
3		3, identifiable
4		4, identifiable plus non-identifiable
5		5, identifiable plus non-identifiable
6		6, identifiable
7		7, identifiable plus non-identifiable
8		8, identifiable plus non-identifiable
9		9, identifiable
10		31 less 8 and 9, identifiable
11		31 less 8, non-identifiable
12		31, identifiable plus non-identifiable
13		32, non-identifiable
16		33, non-identifiable
17		34, non-identifiable
18		35, non-identifiable
19		36, non-identifiable
20		37, non-identifiable
21		38, non-identifiable

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE A-3 - INCOME AND EXPENSE SUMMARY

Company \_\_\_\_\_

CALENDAR YEAR ENDED DECEMBER 31, 19\_\_

	State #1	State #2	...	State #N	Total All States
1. Underwriting and Examination Fees . . . . .					
2. Escrow, Settlement, and Other Fees . . . . .					
3. Subtotal (1 + 2) . . . . .					
4. Reinsurance Assumed . . . . .					
5. Reinsurance Ceded . . . . .					
6. Net Increase in Statutory Reserves . . . . .					
7. Subtotal (3 + 4 - 5 - 6) . . . . .					
8. Loss and Loss Adjustment Expenses . . . . .					
9. Commissions/Retentions . . . . .					
10. Other Identifiable Expenses . . . . .					
11. Non-Identifiable Expenses . . . . .					
12. Subtotal (8 + 9 + 10 + 11) . . . . .					
13. Interest Expense . . . . .					
14. Operating Expense (12 + 13) . . . . .					
15. Operating Income (7 - 14) . . . . .					
NON-OPERATING RETURNS					
16. Investment Income - Tax Exempt - Before Expenses . . . . .					
17. Investment Income - Dividends - Before Expenses . . . . .					
18. Investment Income - Other - before Expenses . . . . .					
19. Net Realized Capital Gains (Losses) . . . . .					
20. Net Unrealized Capital Gains (Losses) . . . . .					
21. Investment Expenses and Other Deductions (Excludes Interest Paid on Borrowed Money, Notes, and Encumbrances on Real Estate, See Line 13) . . . . .					

Schedule B-1 - Asset Consolidation - Special Instructions

Underwriter columns are entered from the Form 9's of all underwriters included in the company Group.

Agent/Underwritten Company columns are entered from the financial statements of all agents/underwritten companies included in the consolidation. The assets of subsidiary companies which do not maintain statutory books may be treated as admitted, non-admitted, or some combination as is convenient.

Consolidating/Eliminating Entry columns are provided to adjust for all intra-Group holdings, primarily subsidiary stock held, intercorporate debt, and intercorporate receivables and payables.



Schedule B-2 - Asset Allocation - Special Instructions

N. B. The symbol "I" next to a line item title indicates that the line item is strictly identifiable as to state; the symbol "N" indicates that an item is strictly non-identifiable as to state/ the symbol "B" indicates that an item may have both identifiable and non-identifiable components.

Identifiable assets include such items as title plants, deposits with county recorders, and assets of branch offices conducting business in only one state. It does *not* include any investment securities, even if they are held in satisfaction of the requirements of a particular jurisdiction.

Non-identifiable assets include all other assets of the reporting Group, primarily investment securities, headquarters facilities, and the assets of regional offices. Assets of regional offices are to be allocated among states within the region on an equitable basis. The remaining non-identifiable assets are to be allocated in two steps:

1. To the extent that identifiable assets plus allocated regional office assets in a state fall short of identifiable liabilities (cf. Schedule C-2), non-identifiable assets are to be assigned to the state to remove the shortfall.
2. The balance of non-identifiable assets is to be allocated among all states on an equitable basis.

Real estate owned may be identifiable or non-identifiable. Real property acquired in satisfaction of claims should be treated as non-identifiable. Real property used in the conduct of business should be treated as non-identifiable if occupancy charges are made against income. All real estate held must be reported gross as to encumbrances.

UNIFORM FINANCIAL REPORTING PLAN  
 SCHEDULE B-2 - ASSET ALLOCATION

Company \_\_\_\_\_

CALENDAR YEAR ENDED DECEMBER 31, 19\_\_

**ADMITTED**

- 1 Bonds..... (H)
- 2 Stocks..... (N)
- 2.1 Preferred Stocks..... (N)
- 2.2 Common Stocks..... (N)
- 3 Mortgage Loans on Real Estate..... (N)
- 4 Real Estate:..... (N)
- 4.1 Properties Occupied by the Company..... (B)
- 4.2 Other Properties..... (N)
- 5 Collateral Loans..... (N)
- 6 Cash and Bank Deposits..... (N)
- 7 Title Plant..... (T)
- 8 Title Insurance Premiums and Fees, and Other..... (B)
- 9 Fees Receivable..... (B)
- 10 Other Assets..... (B)
- 11..... (B)
- 12..... (B)
- 13..... (B)
- 14 Interest, Dividends and Real Estate Income Due and Accrued..... (N)
- 15..... (B)
- 16..... (B)
- 17..... (B)
- 18 Total Admitted Assets..... (B)

**NON-ADMITTED**

- 19 Company's Stock Owned..... (N)
- 20 Loans on Company's Stock..... (N)
- 21 Title Plants..... (I)
- 22..... (B)
- 23 Equipment, Furniture and Supplies..... (B)
- 24..... (B)
- 25 Loans on Personal Security, Endorsed or Not..... (B)
- 26 Other Assets not Admitted (itemize):..... (B)
- a..... (B)
- b..... (B)
- c..... (B)
- d..... (B)
- e..... (B)
- 27 Total Non-Admitted Assets..... (B)
- 28 TOTAL ASSETS (Line 18 plus Line 27)..... (B)

	Consolidated Group Total (From Schedule B-1)		Identifiable Items			Non-Identifiable Items			All States Total
	State #1	State #2	State #1	State #2	State #1	State #2	State #1	State #2	
1									
2									
2.1									
2.2									
3									
4									
4.1									
4.2									
5									
6									
7									
8									
9									
10									
11									
12									
13									
14									
15									
16									
17									
18									
19									
20									
21									
22									
23									
24									
25									
26									
a									
b									
c									
d									
e									
27									
28									

Schedule B-3 - Asset Summary - Special Instructions

The entries in Schedule B-3 are drawn from Schedule B-2. The following reconciliation schedule should hold exactly:

<u>Schedule B-3</u> State Column or Total Column Line #	<u>must equal</u>	<u>Schedule B-2</u> State Columns or Total All States Column Line #, Subcolumn
1		8, identifiable
2		18 less 8, identifiable
3		18, non-identifiable
4		18, identifiable plus non- identifiable
5		21, identifiable
6		27 less 21, identifiable
7		27, non-identifiable
8		27, identifiable plus non- identifiable
9		28, identifiable plus non- identifiable

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE B-3 - ASSET SUMMARY

Company \_\_\_\_\_

CALENDAR YEAR ENDED DECEMBER 31, 19\_\_

	State #1	State #2	...	State #N	Total All States
<u>Admitted Assets</u>					
1 Title Plants.....					
2 Other Identifiable Admitted Assets.....					
3 Non-Identifiable Admitted Assets.....					
4 Subtotal (1 + 2 + 3).....					
<u>Non-Admitted Assets</u>					
5 Title Plants.....					
6 Other Identifiable Non-Admitted Assets.....					
7 Non-Identifiable Non-Admitted Assets.....					
8 Subtotal (5 + 6 + 7).....					
9 TOTAL ASSETS (4 + 8).....					

Schedule C-1 - Liabilities, Surplus, and Other Funds Consolidation-  
Special Instructions

Underwriter columns are entered from the Form 9's of all underwriters included in the company Group.

Agent/Underwritten Company columns are entered from the financial statements of all agents/underwritten companies included in the consolidation.

Consolidating/Eliminating Entry columns are provided to adjust for all intra-Group holdings, primarily subsidiary stock held, intercorporate debt, and intercorporate receivables and payables.

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE C-1 - LIABILITIES, SURPLUS, AND OTHER FUNDS CONSOLIDATION

Company \_\_\_\_\_

CALENDAR YEAR ENDED DECEMBER 31, 19\_\_

	Underwriters From Form 9 Page 3 Adjusted		Owned/Controlled Agents/Underwritten Companies		Consolidating/Eliminating Entries		Consolidated Group Total (To Schedule C-2)
	Co. #1	Co. #2	Co. #1	Co. #2	Underwriter-Agent	Underwriter-Agent	
1 (a) Losses adjusted but unpaid, due and to become due.....							
(b) Reserve for undetermined title losses of which notice has been received.....							
2 Reserves required by law, or otherwise:							
(a) Statutory premium reserve.....							
(b) .....							
3 Commissions, brokerage and other charges due or accrued to attorneys, agents and real estate brokers.....							
4 Other expenses.....							
5 Taxes, licenses and fees.....							
6 Total unpaid expenses.....							
7 Federal income taxes.....							
8 Borrowed money.....							
9 Encumbrances on real estate.....							
10 Interest.....							
11 Premiums and other consideration received in advance.....							
12 Unearned interest and real estate income received in advance.....							
13 Amounts withheld or retained by company for account of others.....							
14 Dividends declared and unpaid.....							
15 .....							
16 Notes payable .....							
17 Total Liabilities.....							
18 Capital paid up.....							
19 Gross paid in and contributed surplus.....							
20 Special surplus funds:							
(a).....							
(b).....							
(c).....							
21 Unassigned funds.....							
22 Surplus as regards policyholders.....							
23 Contribution to surplus from non-admitted assets.....							
24 TOTAL LIABILITIES, SURPLUS AND OTHER FUNDS.....							

Schedule C-2 - Liabilities, Surplus, and Other Funds Allocation -  
Special Instructions

N.B. The symbol "I" next to a line item title indicates that the line item is strictly identifiable as to state; the symbol "N" indicates that an item is strictly non-identifiable as to state; the symbol "B" indicates that an item may have both identifiable and non-identifiable components.

Identifiable funds include loss reserves, statutory reserves, and possibly some short-term payables or prepayments.

Non-identifiable funds include all other liabilities (including encumbrances on real estate), statutory surplus, special reserves, and the contribution to surplus of non-admitted assets. All non-identifiable funds line items must be allocated to each state using a constant ratio that balances each state balance sheet. The allocation ratio to be applied is therefore

$$\text{Ratio} = \frac{\text{State Assets} - \text{State Identifiable Funds}}{\text{Total Assets} - \text{Total Identifiable Funds}}$$

In carrying out the allocation, it is important to carry at least eight decimal places in this ratio in order to ensure balance sheet closure.

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE C-2 - LIABILITIES, SURPLUS AND OTHER FUNDS ALLOCATION

Company	CALENDAR YEAR ENDED DECEMBER 31, 19__	Consolidated Group Total (From Schedule C-1)	Identifiable Items			Non-Identifiable Items		
			State #1	State #2	State #N	State #1	State #2	State #N
1	(a) Losses adjusted but unpaid, due and to become due.....	(I)						
	(b) Reserve for undetermined title losses of which notice has been received.....	(I)						
2	Reserves required by law, or otherwise:							
	(a) Statutory premium reserve.....	(I)						
	(b) .....	(I)						
3	Commissions, brokerage and other charges due or accrued to attorneys, agents and real estate brokers.....	(I)						
4	Other expenses.....	(B)						
5	Taxes, licenses and fees.....	(B)						
6	Total unpaid expenses.....	(B)						
7	Federal income taxes.....	(N)						
8	Borrowed money.....	(N)						
9	Encumbrances on real estate.....	(N)						
10	Interest.....	(N)						
11	Premiums and other consideration received in advance.....	(I)						
12	Unearned interest and real estate income received in advance.....	(N)						
13	Amounts withheld or retained by company for account of others.....	(N)						
14	Dividends declared and unpaid.....	(N)						
15	.....	(B)						
16	Notes payable.....	(N)						
17	Total Liabilities.....	(B)						
18	Capital paid up.....	(N)						
19	Gross paid in and contributed surplus.....	(N)						
20	Special surplus funds:							
	(a).....	(N)						
	(b).....	(N)						
	(c).....	(N)						
21	Unassigned funds.....	(N)						
22	Surplus as regards policyholders.....	(N)						
23	Contribution to surplus from non-admitted assets.....	(N)						
24	TOTAL LIABILITIES, SURPLUS AND OTHER FUNDS.....	(B)						

Schedule C-3 - Liabilities, Surplus, and Other Funds Summary - Special Instructions

The entries in Schedule C-3 are drawn from Schedule C-2. The following reconciliation schedule should hold exactly:

<u>Schedule C-3</u> State Column or Total Column Line #	<u>must equal</u>	<u>Schedule C-2</u> State Columns or Total All States Column Line #, Subcolumn
1		1(a) plus 1(b), identifiable
2		2(a) plus 2(b), identifiable
3		22, non-identifiable
4		23, non-identifiable
6		8 plus 9 plus 16, non-identifiable
8		17 less 1 less 2 less 8 less 9 less 16, identifiable plus non- identifiable
9		24, identifiable plus non- identifiable

UNIFORM FINANCIAL REPORTING PLAN

SCHEDULE C-3 - LIABILITIES, SURPLUS, AND OTHER FUNDS

Company \_\_\_\_\_

CALENDAR YEAR ENDED DECEMBER 31, 19\_\_

	State #1	State #2	...	State #N	Total All States
1 Loss Reserves.....					
2 Statutory Reserves.....					
3 Surplus as regards Policyholders.....					
4 Contribution to Surplus of Non-Admitted Assets.....					
5 Net Worth (3 + 4).....					
6 Total Debt Funds.....					
7 Capital (1 + 2 + 5 + 6).....					
8 Other Liabilities.....					
9 TOTAL LIABILITIES, SURPLUS AND OTHER FUNDS (7 + 8).....					

624.308 Rules.—

(1) The department and the commission may each adopt rules pursuant to ss. 120.536(1) and 120.54 to implement provisions of law conferring duties upon the department or the commission, respectively.

(2) In addition to any other penalty provided, willful violation of any such rule shall subject the violator to such suspension or revocation of certificate of authority or license as may be applicable under this code as for violation of the provision as to which such rule relates.

624.307 General powers; duties.—

(1) The department and office shall enforce the provisions of this code and shall execute the duties imposed upon them by this code, within the respective jurisdiction of each, as provided by law.

627.782 Adoption of rates.—

(1) Subject to the rating provisions of this code, the commission must adopt a rule specifying the premium to be charged in this state by title insurers for the respective types of title insurance contracts and, for policies issued through agents or agencies, the percentage of such premium required to be retained by the title insurer which shall not be less than 30 percent. However, in a transaction subject to the Real Estate Settlement Procedures Act of 1974, 12 U.S.C. ss. 2601 et seq., as amended, no portion of the premium attributable to providing a primary title service shall be paid to or retained by any person who does not actually perform or is not liable for the performance of such service.

(2) In adopting premium rates, the commission must give due consideration to the following:

(a) The title insurers' loss experience and prospective loss experience under closing protection letters and policy liabilities.

(b) A reasonable margin for underwriting profit and contingencies, including contingent liability under s. 627.7865, sufficient to allow title insurers, agents, and agencies to earn a rate of return on their capital that will attract and retain adequate capital investment in the title insurance business and maintain an efficient title insurance delivery system.

(c) Past expenses and prospective expenses for administration and handling of risks.

(d) Liability for defalcation.

(e) Other relevant factors.

(3) Rates may be grouped by classification or schedule and may differ as to class of risk assumed.

(4) Rates may not be excessive, inadequate, or unfairly discriminatory.

(5) The premium applies to each \$100 of insurance issued to an insured.

(6) The premium rates apply throughout this state.

(7) The commission shall, in accordance with the standards provided in subsection (2), review the premium as needed, but not less frequently than once every 3 years, and shall, based upon the review required by this subsection, revise the premium if the results of the review so warrant.

(8) Each title insurance agency and insurer licensed to do business in this state and each insurer's direct or retail business in this state shall maintain and submit information, including revenue, loss, and expense data, as the office determines necessary to assist in the analysis of title insurance premium rates, title search costs, and the condition of the title insurance industry in this state. This information must be transmitted to the office annually by March 31 of the year after the reporting year. The commission shall adopt rules regarding the collection and analysis of the data from the title insurance industry.