2016 INDUSTRY CONFERENCE
AGENDA

FLORIDA OFFICE OF INSURANCE REGULATION

TUESDAY, OCTOBER 25 (DAY 1)

REGISTRATION & CONTINENTAL BREAKFAST	7:30 AM Lobby/Room 108
OPENING SESSION • Insurance Commissioner's Opening Remarks/Introductions • Preview of Conference • Hot Topics	9:00 AM Room 108
MORNING BREAK	10:00 AM Lobby/Room 108

BREAKOUT SESSIONS:

10:15-11:15 AM

- **Affordable Care Act (ACA)** — Room 103

  Presented by Craig Wright & Betty Jo Pate of Life & Health Product Review

  This session will provide the latest updates on the federal ACA, challenges of federal vs. state law, and a general overview of an ACA-compliant plan.

- **Homeowners Insurance** — Room 214

  Presented by Robert Lee & Kayne Smith of Property & Casualty Product Review

  After a brief review of the current state of the flood insurance market, this session reviews how to handle water losses, the necessary support for rates by territory and common filing issues.

- **IFile Form & Rate Filing System (Property & Casualty)** — Room 115

  Presented by Michelle Brewer & Jennifer Shul of Property & Casualty Product Review

  Ever encounter a problem submitting a property & casualty form or rate filing via IFile? We can provide helpful tips and point out some of the most common filing errors and deficiencies.

- **Property & Casualty Insurance Roundtable** — Room 208

  Presented by Sandra Starnes, Robert Lee, Kayne Smith, Joe Boor, Peggy Cheng, Casey Tozzi, Howard Eagelfeld, Anne Ivory, Veronica Myles, & Jessica Meister of Property & Casualty Product Review

  Have questions regarding the property and casualty rate or form filing process and want to ask the experts? Get your questions answered during these interactive forums between the Office's Property & Casualty staff members and attendees.

- **Continuing Care Retirement Communities (CCRCs)**
  Presented by Carolyn Morgan of Life & Health Financial Oversight and Lisa Parker of Life & Health Product Review
  The session will provide an overview of the filing process for applications for new facilities, acquisitions, and expansions; contract form filings; new financing; escrow agreements; disclosure statements; data call responses; application process and feasibility study requirements, including assumptions, projections, and reserving in actuarial studies.

Room 205

- **Submitting Successful Applications**
  Presented by Alison Sterett of Company Admissions
  An interactive discussion of iApply, the Office's electronic application filing system, and topics of interest related to the company admission process.

Room 101

LUNCH – KEYNOTE SPEAKER

11:30 AM
Room 108

- *Roy Wright, Federal Emergency Management Agency (FEMA)*
  Mr. Wright serves as FEMA's Deputy Associate Administrator for Insurance and Mitigation. He leads the agency's Federal Insurance and Mitigation Administration that delivers the agency's risk management, risk reduction, and flood insurance programs.

BREAKOUT SESSIONS:

1:00-2:00 PM

- **Auto Insurance/Personal Injury Protection (PIP)**
  Presented by Casey Tozzi & Peggy Cheng of Property & Casualty Product Review
  Learn the basic concepts of how to use the Office's rate collection system along with ways to ensure your submission includes the necessary documentation to support the filing.

Room 214

- **Solvency Updates & Issues**
  Presented by Kerry Krantz of Life & Health Product Review & Joel Meyer of Property & Casualty Financial Oversight
  If you are involved with the solvency of an insurance company in Florida, but acronyms such as PBR, RBC, ORSA, and SSAPs have your head spinning, come join us as we try to unravel the mystery for you.

Room 205

- **Catastrophe Reporting**
  Presented by Dan McDaniel & Wanda Crawford of Market Research & Technology
  This presentation is intended to familiarize industry participants with two coordinated disaster data claims reporting systems administered by the Office: Catastrophe Reporting Form (CRF) and Catastrophe Event Data Reporting and Analysis (CEDRA). The focus is on the purpose and use of these two reporting systems with a brief historical backdrop explaining why Florida has two similar systems.

Room 115

- **Long-Term Care (LTC) Insurance**
  Presented by John Reilly & Benjamin Ben of Life & Health Product Review
  This session will provide an overview of the LTC Market in general and include a discussion on innovative benefit designs such as Accelerated Benefits, etc.

Room 103

AFTERNOON BREAK

2:00 PM
Atrium
(Second Floor)

BREAKOUT SESSIONS:

2:30-3:30 PM

- **Auto Insurance/Personal Injury Protection (PIP)** — Room 114

  Presented by Casey Tozzi & Peggy Cheng of Property & Casualty Product Review

  Learn the basic concepts of how to use the Office's rate collection system along with ways to ensure your submission includes the necessary documentation to support the filing.

- **Continuing Care Retirement Communities (CCRCs)** — Room 205

  Presented by Carolyn Morgan of Life & Health Financial Oversight and Lisa Parker of Life & Health Product Review

  The session will provide an overview of the filing process for applications for new facilities, acquisitions, and expansions; contract form filings; new financing; escrow agreements; disclosure statements; data call responses; application process and feasibility study requirements, including assumptions, projections, and reserving in actuarial studies.

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  Presented by Robert Lee & Kayne Smith of Property & Casualty Product Review

  After a brief review of the current state of the flood insurance market, this session reviews how to handle water losses, the necessary support for rates by territory and common filing issues.

- **IFile Forms & Rate Filing System – Life & Health** — Room 115

  Presented by Tiffany Nelsen & Bryan Cromarty of Life & Health Product Review

  Ever encounter a problem submitting a life & health form or rate filing via IFile? We can provide helpful tips and point out some of the most common filing errors and deficiencies.

- **Long-Term Care (LTC) Insurance** — Room 103

  Presented by John Reilly & Benjamin Ben of Life & Health Product Review

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  Presented by Alison Sterett of Company Admissions

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GENERAL SESSION:

3:45 PM
Room 108

- **Hurricane Model & Wall of Wind**

  Presented by Florida International University (FIU)

  Hear a joint presentation by Dr. Shahid Hamid and Dr. Arindam Gan Chowdhury on these two FIU programs.

WELCOME RECEPTION - MEET & GREET

4:30-6:00 PM
Room 208
& Atrium

- This is a great opportunity to meet Office of Insurance Regulation Staff and network with other conference attendees.

WEDNESDAY, OCTOBER 26 (DAY 2)

BREAKFAST

8:00 AM
Room 108

GENERAL SESSION:

9:00 AM
Room 108

- **Trade Secret**
  Presented by Monica Ross of Legal Services
  Learn how to identify and protect trade secret material submitted to the Office. This presentation offers an overview of the responsibilities of both the Office and the industry regarding proprietary, confidential and trade secret material.

- **Next Steps After You Withdraw a Filing or it is Disapproved**
  Presented by Anoush Arakalian Brangaccio of Legal Services
  Learn about the options an insurer has if a filing is disapproved or withdrawn. Specifically, find out about section 120.57(1) or (2), Florida Statutes, hearings and the related process.

- **Legislative Update**
  Presented by Caitlin Murray of Government Affairs
  Hear about recently enacted legislation and issues expected in 2017

BREAKOUT SESSIONS:

10:00-11:00 AM
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Room 214

MORNING BREAK

11:00 AM
Lobby

CLOSING SESSION

11:15 AM - 12:00 PM
Room 108

- **Market Regulation - All You Ever Wanted to Know, But Were Afraid to Ask**
  Presented by Susanne Murphy of Market Investigations
  During this session, participants will learn what the Market Investigations unit does, what factors may trigger a market investigation or a market conduct examination, and how to successfully navigate both.
- **Insurance Commissioner's Closing Remarks**