

APR 3 0 2021



INSURANCE REGULATION
Docketed by:

## OFFICE OF INSURANCE REGULATION

DAVID ALTMAIER
COMMISSIONER

IN THE MATTER OF:

CASE NO.: 277724-21-CO

Application for the Indirect Acquisition of ARGUS DENTAL & VISION, INC., by J&A ALLIANCE TRUST

#### **CONSENT ORDER**

THIS CAUSE came on for consideration upon the filing by J&A ALLIANCE TRUST ("APPLICANT") with the FLORIDA OFFICE OF INSURANCE REGULATION ("OFFICE") of an application for approval of the indirect acquisition of ARGUS DENTAL & VISION, INC. ("ARGUS DENTAL"), pursuant to Section 628.4615, Florida Statutes ("Application"). Following a complete review of the entire record, and upon consideration thereof, and being otherwise fully advised in the premises, the OFFICE finds as follows:

- 1. The OFFICE has jurisdiction over the subject matter and parties herein.
- 2. APPLICANT has applied for and, subject to the present and continuing satisfaction of the requirements, terms, and conditions established herein, has satisfactorily met all conditions precedent to the granting of approval by the OFFICE for indirect acquisition of ARGUS DENTAL, pursuant to the requirements of the Florida Insurance Code.
- 3. ARGUS DENTAL is a licensed Pre-Paid Limited Health Service Organization domiciled in the state of Florida and is subject to the jurisdiction and regulation of the OFFICE, pursuant to Chapter 636, Florida Statutes.

- 4. ARGUS DENTAL is currently wholly owned by ARGUS HOLDINGS, LLC ("ARGUS HOLDINGS"), a Florida limited liability company, which is wholly owned by AFLAC INCORPORATED ("AFLAC"), a Georgia corporation whose stock is publicly traded.
- 5. APPLICANT is a New York Independent Voting Trust ("NY Trust") that is 100% owned by its trustee, J&A ALLIANCE HOLDINGS CORPORATION ("TRUSTEE"), a Delaware corporation, which is 100% owned by GENERAL INCORPORATED ASSOCIATION J&A ALLIANCE ("GIAJAA"), a Japanese general incorporated association, the equity of which is 50% owned by Yoshiyuki Koiwa and 50% owned by Kenji Sano, both individuals. The settlor and beneficiary of the NY Trust is JAPAN POST HOLDINGS CO., LTD. ("JAPAN POST"), a company organized under the laws of Japan whose shares are publicly traded on the Tokyo Stock Exchange.
- 6. APPLICANT, as represented in the Application, currently holds approximately 7% of AFLAC's issued and outstanding common stock, which was purchased by TRUSTEE in periodic, open market purchases, the last of which occurred on February 13, 2020, for a total purchase price of approximately \$2,740,000,000 USD. Every share of common stock purchased by the TRUSTEE and held by APPLICANT will be entitled to 10-for-1 voting rights after APPLICANT has held each share for 48 consecutive months after its initial purchase. If APPLICANT holds onto all of the shares thus purchased for the requisite time period, APPLICANT's voting interest, although not its ownership interest, in AFLAC will increase from 7% to greater than 20% ("Transaction").
- 7. The trust structure, whereby TRUSTEE purchased, as trustee of the NY Trust, shares of AFLAC common stock, was implemented prior to the purchase of any shares of AFLAC common stock by APPLICANT in order to ensure that at all times legal ownership of the shares

of AFLAC common stock and related voting rights will be vested exclusively in the NY Trust. The trust structure prevents JAPAN POST from acquiring (a) legal title to or ownership of the shares of AFLAC common stock or (b) voting rights in shares of the AFLAC common stock or the ability to exercise voting rights attributable to shares of AFLAC common stock. Accordingly, JAPAN POST will not at any time acquire or possess, directly or indirectly, control of ARGUS DENTAL for purposes of Section 628.4615, Florida Statutes, as a result of the Transaction. Further, in accordance with Section 628.4615(11), Florida Statutes, APPLICANT has submitted to the OFFICE a copy of JAPAN POST's Schedule 13G filed with the Securities and Exchange Commission.

- 8. If the OFFICE determines that any individual for whom APPLICANT is required to submit background information as part of this Application is unacceptable under the Florida Insurance Code, APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, or ARGUS DENTAL shall cause the removal of said person within 30 days of notice from the OFFICE and replace them with a person or persons acceptable to the OFFICE, or shall undertake such other corrective action as directed by the OFFICE. Failure to act would constitute an immediate serious danger to the public and the OFFICE may take administrative action as it deems appropriate upon the Certificate of Authority of ARGUS DENTAL without further proceedings, pursuant to Sections 120.569(2)(n) and 120.60(6), Florida Statutes.
- 9. APPLICANT represents that, except as disclosed in the Application, there are no present plans or proposals to make any substantive changes to ARGUS DENTAL, including liquidating it, selling any of its assets (except for transactions such as investment portfolio transactions in the ordinary course of business), merging or consolidating it with any person or persons, or making any other major change in the business operations of ARGUS DENTAL.

- 10. APPLICANT represents that there are no agreements, written or oral, related to the Application and Transaction that have not been provided to the OFFICE.
- 11. Any prior orders, consent orders, or corrective action plans that ARGUS DENTAL has entered into with the OFFICE prior to the closing of the acquisition shall apply and remain in full force and effect for ARGUS DENTAL, except where provisions of such orders, consent orders, or corrective action plans have expired; have been superseded by subsequent orders, or consent orders; or are inconsistent with this Consent Order.
- 12. APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL affirm that all information, explanations, representations, statements, and documents provided to the OFFICE in connection with this Application, including all attachments and supplements thereto, are true and correct and fully describe all transactions, agreements, ownership structures, understandings, and control with regard to the acquisition and future operations of ARGUS DENTAL. APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL further agree and affirm that said information, explanations, representations, statements, and documents, including all attachments and supplements thereto, are material to the issuance of this Consent Order and have been relied upon by the OFFICE in its determination to enter into this Consent Order.
- 13. Any deadlines, reporting requirements, other provisions, or requirements set forth in this Consent Order may be altered or terminated by written approval of the OFFICE. Such approval must be requested in writing prior to any proposed deviation from the terms of this Consent Order.
- 14. APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL expressly waive a hearing in this matter, the making of

findings of fact and conclusions of law by the OFFICE, and all further and other proceedings herein to which they may be entitled to by law or rules of the OFFICE. APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL hereby knowingly and voluntarily waive all rights to challenge or to contest this Consent Order, in any forum available to them, now or in the future, including the rights to any administrative proceeding, state or federal court action, or any appeal.

- 15. APPLICANT, AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL affirm that all requirements set forth herein are material to the issuance of this Consent Order.
- 16. APPLICANT AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL agree that, upon execution of this Consent Order, failure to adhere to one or more of the terms and conditions contained herein may result, without further proceedings, in the OFFICE revoking, suspending, or taking other administrative action as the OFFICE deems appropriate upon ARGUS DENTAL's Certificate of Authority in the state of Florida in accordance with Sections 120.569(2)(n) and 120.60(6), Florida Statutes.
  - 17. Each party to this action shall bear its own costs and fees.
- 18. The parties agree that this Consent Order shall be deemed to be executed when the OFFICE has signed and docketed a copy of this Consent Order bearing the notarized signatures of the authorized representative of APPLICANT AFLAC, JAPAN POST, TRUSTEE, GIAJAA, ARGUS HOLDINGS, and ARGUS DENTAL.

WHEREFORE, subject to the terms and conditions set forth above, the FLORIDA OFFICE OF INSURANCE REGULATION hereby APPROVES the application for the indirect acquisition of ARGUS DENTAL by J&A ALLIANCE TRUST pursuant to Section 628.4615, Florida Statutes.

FURTHER, all terms and conditions contained herein are hereby ORDERED.

DONE and ORDERED this

day of

. 2021.

Divid Altmaier, Commissioner Office of Insurance Regulation

By execution hereof, ARGUS DENTAL & VISION, INC, consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind ARGUS DENTAL & VISION, INC, to the terms and conditions of this Consent Order.

	ARGUS DENTAL & VISION, INC
	By:
	Print Name: <u>Teresa White</u>
[Corporate Seal]	Title: Chairman, Argus Dental & Vision, Inc.
	Date: _April 5, 2021
	· · · · · · · · · · · · · · · · · · ·
STATE OF Georgia	
COUNTY OF Muscogee	
The foregoing instrument was ack	nowledged before me by means of □ physical presence
or 🛮 online notarization, this <u>5th</u>	day of April 2021, by Teresa White (name of person)
as <u>Chairman</u> (type of authority; e.g., officer, trustee,	
manu v	Melissa George (Signature of the Notary)
	Melissa George (Print, Type or Stamp Commissioned Name of Notary)
Personally Known X OR I	Produced Identification
Type of Identification Produced _	
My Commission Expires 6/13/	2021

By execution hereof, ARGUS HOLDINGS, LLC, consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind ARGUS HOLDINGS, LLC, to the terms and conditions of this Consent Order.

	ARGUS HOLDINGS, LLC.
	By: Olivea White
	Print Name: Teresa White
[Corporate Seal]	Title: Chairman, Argus Holdings, LLC
	Date: April 5, 2021
STATE OF Georgia	
COUNTY OF Muscogee	
	nowledged before me by means of □ physical presence day of April 2021, by Teresa White
	(name of person)
as <u>Chairman</u> (type of authority; e.g., officer, trustee,	attorney in fact) for Argus Holdings, LLC (company name)
	Melissa George (Signature of the Notary)  Melissa George (Print, Type or Stamp Commissioned Name of Notary)
Personally KnownXOR P	roduced Identification
Type of Identification Produced	<del></del>
My Commission Expires 6/13/20	021

By execution hereof, AFLAC INCORPORATED consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind AFLAC INCORPORATED to the terms and conditions of this Consent Order.

	AFLAC INCORPORATED
	By:
	Print Name: <u>Max Broden</u>
[Corporate Seal]	Title: Executive Vice President & CFO
	Date: April 5, 2021
STATE OF <u>Georgia</u>	
COUNTY OF <u>Muscogee</u>	
The foregoing instrument was ackn	owledged before me by means of □ physical presence
or $\square$ online notarization, this <u>5th</u>	day of April 2021, by Max Broden
as Executive Vice President & CEO	(name of person)  for Aflac Incorporated
(type of authority; e.g., officer, trustee, a	attorney in fact) (company name)
S. S. S. Silver	Malissa George
	(Signature of the Notary)
The same of the sa	Melissa George (Print, Type or Stamp Commissioned Name of Notary)
Personally Known X OR P	roduced Identification
Type of Identification Produced	
My Commission Expires 6/13/2	2021

By execution hereof, JAPAN POST HOLDINGS CO., LTD, consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind JAPAN POST HOLDINGS CO., LTD, to the terms and conditions of this Consent Order.

된 -	JAPAN POST HOLDINGS CO., LTD
	By: Akihito Wishiguahi
	Print Name: Akihito Nishiguchi
[Corporate Seal]	Title: Managing Executive Officer
•	Date: 4-30-201/
ng # 5	a = = = = = = = = = = = = = = = = = = =
CITY OF TOKYO	
COUNTRY OF Jopan	
The foregoing instrument was acknowledge	owledged before me by means of $\square$ physical presence
or $\square$ online notarization, this $30\%$	day of April 2021, by Akikito Nishiguchi
as Managing Executive (type of authority; e.g., officer, trustee, s	day of April 2021, by Akinito Nishiguchi  Officer for JAPAN POST HOLDINGS CO., LTD.  ttorney in fact) (company name)
Tokyo Legal, Affairs Bureau NOTARY	Hagunori NAKADA (Signature of the Notary)
1-9-4 KAJICHO CHIYODA-KU TOKYO JAPAN	NAKADA Kazunori (Print, Type or Stamp Commissioned Name of Notary)
TOTAL OF THE STATE	(Film, Type of Stamp Commissioned Name of Notary)
Personally Known OR Pr	roduced Identification
Type of Identification Produced $\underline{J}$	ndividual Number Card
My Commission Evniros	N-A

Page 10 of 14

By execution hereof, J&A ALLIANCE HOLDINGS CORPORATION, consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind J&A ALLIANCE HOLDINGS CORPORATION, to the terms and conditions of this Consent Order.

•	J&A ALLIANCE HOLDINGS CORPORATION
	By: Hiroki Moriyama
	Print Name: Hiroki Moriyama
[Corporate Seal]	Title: President
	Date: April 27, 2021
CITY OF TOKYO	
COUNTRY OF JAPAN	
The foregoing instrument was ack	nowledged before me by means of ☑ physical presence
or $\square$ online notarization, this $27^{\dagger}$	day of April 2021, by Hiroki Moriyana
	(name of person)  for JAA ALLIANCE HOLDINGS CORPORATION. (attorney in fact)  (company name)
	W. Shireham
	(Signature of the Notary) SHIRAHAMA Kiyotaka, NOYAKI
	(Print, Type or Stamp Commissioned Name of Notary)
Personally KnownOR	Produced Identification
Type of Identification Produced _	Driver's License Tokyo Legal Affairs Burfail
My Commission Expires	N/A  NOTARY  2-2-2, UCHISAIWAICHO CHIYODA-KU
	TOKYO JAPAN

Registration No. 1343

By execution hereof, J&A ALLIANCE HOLDINGS CORPORATION, as Trustee for J&A ALLIANCE TRUST, consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind J&A ALLIANCE TRUST to the terms and

conditions of this Consent Order.				
	J&A ALLIANCE HOLDING Trustee for J&A ALLIANCE	TRUST		
5	By. Hirak: Ma	riyana		
	By: Hirak: Ma Print Name: Hiraki Title: President	Moriyana		
[Corporate Seal]	Title: President			
	Date: April 27,	202/		
CITY OF TOKYO				
COUNTRY OF JAPAN				
The foregoing instrument was ackn				
or $\square$ online notarization, this $27^{\dagger h}$				
as Presīdent (type of authority; e.g., officer, trustee,	JAA ALIANCE for as Truster for attorney in fact)	HOLDINGS CORPORATION, JEA ALLIAN (E TRUST  company name)		
	a se	linkama		
(Signature of the Notary)				
SHIRAHAMA Kiyotaka, NOTAKY				
	(Print, Type or Stamp C	ommissioned Name of Notary)		
Personally KnownOR F	Produced Identification			
Type of Identification Produced	Driver's License	APR. 2 7, 2021 Tokyo Legal Affairs Bureau		
My Commission Expires	N/A	NOTARY		
		2-2-2, UCHISAIWAICHO CHIYODA-KU TOKYO JAPAN		
	Page 12 of 14	Registration No. 1344		

Page 12 of 14



By execution hereof, GENERAL INCORPORATED ASSOCIATION J&A ALLIANCE consents to entry of this Consent Order, agrees without reservation to all of the above terms and conditions, and shall be bound by all provisions herein. The undersigned represents that they have the authority to bind GENERAL INCORPORATED ASSOCIATION J&A ALLIANCE to the terms and conditions of this Consent Order.

	GENERAL INCORPORATED ASSOCIATION J&A
	ALLIANCE By: 人岩義作
	Print Name: YOSHIYUKI KDIWA
Corporate Seal]	Title: Representative Pirector
Corporate Sear	Date: April /28 /2021
	Date. 14111 20 12-1
CITY OF TOKYO	
COUNTRY OF Tapan	
The foregoing instrument was acknown	weledged before me by means of v physical presence
or $\square$ online notarization, this $2$	lay of April 2021, by Yoshi yuki koiwa
as Roresentative Director (type of authority; e.g., officer, trustee, at	(name of person)
	Throshi am 129
	(Signature of the Notary)
	(Print, Type or Stamp Commissioned Name of Notary)
Personally KnownOR Pr	oduced Identification
Type of Identification Produced	Pursonal Number Card TOKYO LEGAL ATENNE BUREAU
My Commission Expires	
	NO.9-23 2 MEL SHOUDKU SHILL TOKYO
	JAPAN

#### COPIES FURNISHED TO:

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Email: trasvis@radeylaw.com

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DANIEL AMOS, PRESIDENT & CEO AFLAC INCORPORATED 1932 Wynnton Rd Columbus, GA 31999 Email: cgamage@aflac.com

KENJI OGATA JAPAN POST HOLDINGS CO., LTD 2-3-1, Otemachi, Chiyoda-ku Tokyo 100-8791, Japan Email: kenji.ogata.nz@jp-holdings.jp

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Chiyoda-ku, Tokyo 100-0011, Japan
Email: hiroki.moriyama@n-lo.jp

YOSHIYUKI KOIWA GENERAL INCORPORATED ASSOCIATION J&A ALLIANCE Office Court Yoyogi A8 5-13-18 Sendagaya Shibuya-ku, Tokyo 151-0051, Japan Email: y.koiwa@zelos.co.jp

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COURTNEY TRIM, FINANCIAL EXAMINER/ANALYST SUPERVISOR Life & Health Financial Oversight Florida Office of Insurance Regulation 200 East Gaines Street Tallahassee, Florida 32399 Email: Courtney.Trim@floir.com

MICHAEL KLINER, ASSISTANT GENERAL COUNSEL Office of the General Counsel Florida Office of Insurance Regulation 200 East Gaines Street Tallahassee, Florida 32399 Email: Micheal.Kliner@floir.com Registered No: 26 2021

# Certificate of acknowledgment of Notary

On the 30th day of April, 2021, before me, NAKADA Kazunori, a notary in and for the Tokyo Legal Affairs Bureau, personally appeared Akihito Nishiguchi, Managing Executive Officer of JAPAN POST HOLDINGS CO.,LTD., with satisfactory evidence of his identification, swore before me, in accordance with legal procedure, that the statement in the attached document is truthful, and affixed his signature to the attached document in my presence.

In witness whereof, I set my hand and seal



認

証

嘱託人日本郵政株式会社の常務執行役である西口彰人は、法定の手続きに従って、本公証人の面前において、この証書の記載が真実であることを宣誓した上、これに署名した。

よって、これを認証する。

令和3年 4 月

30 日、本公証人役場において

東京法務局所属

公 証 人 Notary





証

明

上記署名は、東京法務局所属公証人の署名に相違ないものであり、かつ、その押印は、 真実のものであることを証明する。

令和3年 4 月 30 日

東京法務局長

山西宏和



#### **APOSTILLE**

(Convention de La Haye du 5 octobre 1961)

1. Country: JAPAN

This public document

- 2. has been signed by NAKADA Kazunori
- 3. acting in the capacity of Notary of the Tokyo Legal Affairs Bureau
- 4. bears the seal/stamp of NAKADA Kazunori, Notary

Certified

5. at Tokyo

- 6. Apr. 30, 2021
- 7. by the Ministry of Foreign Affairs
- 8. 21- NO 000941
- 9. Seal/stamp:

10. Signature



TANAKA Toshie

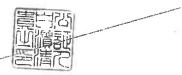
令和3年登簿第

1343

認

証

嘱託人J&A ALLIANCE HOLDINGS CORPORATION President森山弘毅は、本公証人の面前 で、別添文書に署名した。



よって、これを認証する。

令和3年4 月 日、本公証人役場において 27

東京都千代田区内幸町2丁目2番2号

東京法務局所属





SHIRAHAMA Kiyotaka

証

明

上記署名は、東京法務局所属公証人の署名に相違ないものであり、かつ、その押印は、 真実のものであることを証明する。

令和3年4 月 27



#### APOSTILLE

(Convention de La Haye du 5 octobre 1961)

- 1. Country: JAPAN This public document
- 2. has been signed by SHIRAHAMA Kiyotaka
- 3. acting in the capacity of Notary of the Tokyo Legal Affairs Bureau
- 4. bears the seal/stamp of SHIRAHAMA Kiyotaka, NOTARY

Certified

5. at Tokyo

- April 27, 2021
- 7. by the Ministry of Foreign Affairs
- 8. 21- Nº 018954
- 9. Seal/stamp:

10. Signature



TANAKA Toshie

嘱託人J&A ALLIANCE HOLDINGS CORPORATION, as Trustee for J&A ALLIANCE TRUST President森山弘毅は、本公証人の面前で、別添文書に署名した。

よって、これを認証する。

月 27 令和3年4 日、本公証人役場において

東京都千代田区内幸町2丁目2番2号

東京法務局所



#### SHIRAHAMA Kiyotaka

証

明

上記署名は、東京法務局所属公証人の署名に相違ないものであり、かつ、その押印は、 真実のものであることを証明する。

令和3年4 月 27



#### APOSTILLE

(Convention de La Haye du 5 octobre 1961)

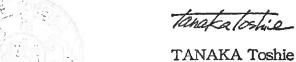
- 1. Country: JAPAN This public document
- 2. has been signed by SHIRAHAMA Kiyotaka
- 3. acting in the capacity of Notary of the Tokyo Legal Affairs Bureau
- 4. bears the seal/stamp of SHIRAHAMA Kiyotaka, NOTARY

Certified

5. at Tokyo

- April 27, 2021
- 7. by the Ministry of Foreign Affairs
- 8. 21- Nº 018953
- 9. Seal/stamp:

10. Signature



# 令和 3 年登簿第 28 1

忍 証

嘱託人 一般社団法人 J&A アライアンス 代表理事 小岩義行は、本公証人の面前で、別紙編綴の 書面 に署名した。

よって、これを認証する。

令和3年 4月 28日、本公証人役場において

東京法務局所属

公 証 ル Notary









AONO Hiroshi

証

明

上記署名は、東京法務局所属公証人の署名に相違ないものであり、かつ、その押印は、真実のものであることを証明する。

令和3年 ₫ 月 28日

東京法務局長

山西宏紀



#### **APOSTILLE**

(Convention de La Haye du 5 octobre 1961)

- Country: JAPAN
   This public document
- 2. has been signed by AONO Hiroshi
- 3. acting in the capacity of Notary of the Tokyo Legal Affairs Bureau
- 4. bears the seal/stamp of AONO Hiroshi. notary

Certified

5. at Tokyo

- 6. APR. 2 8. 2021
- 7. by the Ministry of Foreign Affairs
- 8. 21- Nº 047756
- 9. Seal/stamp:

10. Signature

TANAKA Toshie



Registered No.281

### NOTARIAL CERTIFICATE

This is to certify that Mr. KOIWA Yoshiyuki, Representative Director of GENERAL INCORPORATED ASSOCIATION J&A ALLIANCE, has affixed his signature in my very presence to the attached document.

Dated this 28th day of April, 2021

AONO Hiroshi

# **NOTARY**

